

Loans by County

Respondent ID: 0000058458

Small Business Loans - Originations

Agency: FDIC - 3

Institution: HTLF BANK

State: ARIZONA (04)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	
GILA COUNTY (007), AZ									
MSA NA									
Outside Assessment Area									
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	351	1	351	0
Upper Income	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	351	1	351	0

MARICOPA COUNTY (013), AZ

MSA 38060

Inside AA 0032

Median Family Income < 10%	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	1	250	0	0	0	0	0
Median Family Income 30-40%	0	0	1	200	1	600	0	0	0
Median Family Income 40-50%	8	536	1	200	8	5,650	5	320	0
Median Family Income 50-60%	7	317	9	1,577	14	7,420	6	670	0
Median Family Income 60-70%	8	303	6	1,225	10	5,305	6	580	0
Median Family Income 70-80%	4	350	2	500	5	2,900	0	0	0
Median Family Income 80-90%	5	150	6	1,264	6	3,562	5	486	0
Median Family Income 90-100%	9	372	4	850	13	7,450	5	130	0
Median Family Income 100-110%	7	325	3	550	11	7,745	6	1,030	0
Median Family Income 110-120%	4	250	1	250	6	4,638	1	60	0
Median Family Income >= 120%	70	3,081	22	4,254	42	23,780	64	7,030	0
Median Family Income Not Known	1	75	1	200	3	1,708	1	300	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	123	5,759	57	11,320	119	70,758	99	10,606	0

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	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
MOHAVE COUNTY (015), AZ										
MSA 29420										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	350	1	350	1	350	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	350	1	350	1	350	0	0

PIMA COUNTY (019), AZ

MSA 46060

Outside Assessment Area

Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	624	1	624	1	624	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	1	228	0	0	1	228	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income >= 120%	0	0	1	1,000	1	1,000	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	228	2	1,624	2	852	0	0

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	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)		
PINAL COUNTY (021), AZ										
MSA 38060										
Inside AA 0032										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	1	75	0	0	1	300	0	0	0	0
Middle Income	3	55	1	150	1	794	1	10	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	4	130	1	150	2	1,094	1	10	0	0
YAVAPAI COUNTY (025), AZ										
MSA 39150										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	1,000	0	0	0	0
Upper Income	1	95	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	95	0	0	1	1,000	0	0	0	0
YUMA COUNTY (027), AZ										
MSA 49740										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	1	250	1	360	1	250	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	250	1	360	1	250	0	0
TOTAL INSIDE AA IN STATE	127	5,889	58	11,470	121	71,852	100	10,616	0	0

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Small Business Loans - Originations

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Institution: HTLF BANK

State: ARIZONA (04)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	
TOTAL OUTSIDE AA IN STATE	1	95	2	478	6	3,685	5	1,803	0
STATE TOTAL	128	5,984	60	11,948	127	75,537	105	12,419	0

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Small Business Loans - Originations

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Institution: HTLF BANK

State: ARKANSAS (05)

Area Income Characteristics	Loan Amount at	Loan Amount at	Loan Amount at	Loans to Businesses	Memo Item:	
	Origination <=\$100,000	Origination >\$100,000 But <=\$250,000	Origination >\$250,000	with Gross Annual Revenues <=\$1 Million	Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
PULASKI COUNTY (119), AR						
MSA 30780						
Outside Assessment Area						
Low Income	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0
Middle Income	0	0	1	720	0	0
Upper Income	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0
County Total	0	0	1	720	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	1	720	0	0
STATE TOTAL	0	0	1	720	0	0

Loans by County

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 Agency: FDIC - 3
 State: CALIFORNIA (06)

Small Business Loans - Originations
 Institution: HTLF BANK

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	
FRESNO COUNTY (019), CA									
MSA 23420									
Inside AA 0026									
Median Family Income < 10%	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	3	166	0	0	1	500	2	116	0
Median Family Income 40-50%	1	90	3	650	1	500	1	200	0
Median Family Income 50-60%	1	50	0	0	0	0	0	0	0
Median Family Income 60-70%	1	22	1	200	3	2,100	1	22	0
Median Family Income 70-80%	0	0	0	0	2	1,500	1	500	0
Median Family Income 80-90%	5	231	2	383	3	1,565	3	648	0
Median Family Income 90-100%	0	0	1	162	2	1,006	1	256	0
Median Family Income 100-110%	2	50	1	150	2	1,450	1	450	0
Median Family Income 110-120%	1	100	2	383	2	800	1	188	0
Median Family Income >= 120%	8	394	9	1,837	25	13,924	18	6,214	0
Median Family Income Not Known	2	150	1	125	0	0	2	175	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	24	1,253	20	3,890	41	23,345	31	8,769	0

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State: CALIFORNIA (06)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)		
KERN COUNTY (029), CA										
MSA 12540										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income >= 120%	1	50	0	0	1	400	1	50	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	50	0	0	1	400	1	50	0	0
KINGS COUNTY (031), CA										
MSA 25260										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	1	325	1	325	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	325	1	325	0	0

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 Agency: FDIC - 3
 State: CALIFORNIA (06)

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	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)		
LOS ANGELES COUNTY (037), CA										
MSA 31084										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income >= 120%	0	0	0	0	1	1,000	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	1,000	0	0	0	0
MADERA COUNTY (039), CA										
MSA 31460										
Inside AA 0027										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	9	313	4	702	3	1,015	12	1,432	0	0
Upper Income	6	295	2	375	0	0	4	375	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	15	608	6	1,077	3	1,015	16	1,807	0	0

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Small Business Loans - Originations

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State: CALIFORNIA (06)

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	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)		
MARIPOSA COUNTY (043), CA										
MSA NA										
Inside AA 0029										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	5	141	1	180	1	576	5	692	0	0
Middle Income	7	276	2	264	0	0	5	275	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	12	417	3	444	1	576	10	967	0	0
MERCED COUNTY (047), CA										
MSA 32900										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	1	5	0	0	0	0	1	5	0	0
Middle Income	0	0	0	0	1	309	1	309	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	5	0	0	1	309	2	314	0	0
MONTEREY COUNTY (053), CA										
MSA 41500										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	1	820	0	0	0	0
Middle Income	1	30	0	0	3	1,912	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	30	0	0	4	2,732	0	0	0	0

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	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)		
NAPA COUNTY (055), CA										
MSA 34900										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	1	50	0	0	0	0	1	50	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	50	0	0	0	0	1	50	0	0
NEVADA COUNTY (057), CA										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	2	475	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	2	475	0	0	0	0	0	0

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	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)		Num of Loans
ORANGE COUNTY (059), CA										
MSA 11244										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income >= 120%	0	0	0	0	1	450	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	450	0	0	0	0

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	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	
SAN BERNARDINO COUNTY (071), CA									
MSA 40140									
Outside Assessment Area									
Median Family Income < 10%	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	1	500	1	500	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0
Median Family Income >= 120%	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	500	1	500	0
SAN LUIS OBISPO COUNTY (079), CA									
MSA 42020									
Inside AA 0030									
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	1	100	3	486	4	2,800	3	400	0
Middle Income	17	831	9	1,732	17	9,720	22	4,855	0
Upper Income	8	313	3	507	13	9,194	7	1,325	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	26	1,244	15	2,725	34	21,714	32	6,580	0

Loans by County

Respondent ID: 0000058458

Small Business Loans - Originations

Agency: FDIC - 3

Institution: HTLF BANK

State: CALIFORNIA (06)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	
SAN MATEO COUNTY (081), CA									
MSA 41884									
Outside Assessment Area									
Median Family Income < 10%	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0
Median Family Income >= 120%	1	25	0	0	0	0	1	25	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	1	25	0	0	0	0	1	25	0
SANTA BARBARA COUNTY (083), CA									
MSA 42200									
Outside Assessment Area									
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	2	125	0	0	0	0	0	0	0
Middle Income	2	45	1	150	0	0	2	45	0
Upper Income	0	0	0	0	1	500	1	500	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	4	170	1	150	1	500	3	545	0

Loans by County
 Small Business Loans - Originations
 Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: CALIFORNIA (06)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)		
SANTA CLARA COUNTY (085), CA										
MSA 41940										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	1	25	0	0	0	0	1	25	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income >= 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	25	0	0	0	0	1	25	0	0
SANTA CRUZ COUNTY (087), CA										
MSA 42100										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	50	0	0	0	0	1	50	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	50	0	0	0	0	1	50	0	0

Loans by County

Respondent ID: 0000058458

Small Business Loans - Originations

Agency: FDIC - 3

Institution: HTLF BANK

State: CALIFORNIA (06)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)		
SOLANO COUNTY (095), CA										
MSA 46700										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	875	1	875	0	875	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	875	1	875	0	875	0	0
SONOMA COUNTY (097), CA										
MSA 42220										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	406	1	406	1	406	0	0
Upper Income	0	0	0	1,000	2	1,000	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	1,406	3	1,406	1	406	0	0
TUOLUMNE COUNTY (109), CA										
MSA NA										
Inside AA 0029										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	1	5	0	0	0	0	1	5	0	0
Middle Income	1	40	0	302	1	302	1	302	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	2	45	0	302	1	302	2	307	0	0
TOTAL INSIDE AA IN STATE	79	3,567	44	8,136	80	46,952	91	18,430	0	0

Loans by County

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: CALIFORNIA (06)

Small Business Loans - Originations

Institution: HTLF BANK

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	
TOTAL OUTSIDE AA IN STATE	11	405	3	625	15	8,497	14	3,165	0
STATE TOTAL	90	3,972	47	8,761	95	55,449	105	21,595	0

Loans by County

Respondent ID: 0000058458

Small Business Loans - Originations

Agency: FDIC - 3

Institution: HTLF BANK

State: COLORADO (08)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	
ADAMS COUNTY (001), CO									
MSA 19740									
Inside AA 0022									
Median Family Income < 10%	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	2	59	0	0	0	0	0	0	0
Median Family Income 40-50%	4	221	0	0	4	1,643	1	25	0
Median Family Income 50-60%	4	156	3	550	7	4,539	3	56	0
Median Family Income 60-70%	12	935	6	960	13	6,405	1	30	0
Median Family Income 70-80%	5	315	3	525	3	2,008	4	883	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	4	175	0	0	1	500	2	65	0
Median Family Income 100-110%	1	75	0	0	0	0	0	0	0
Median Family Income 110-120%	2	30	1	207	0	0	2	232	0
Median Family Income >= 120%	0	0	1	200	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	34	1,966	14	2,442	28	15,095	13	1,291	0

Loans by County

Respondent ID: 0000058458

Small Business Loans - Originations

Agency: FDIC - 3

Institution: HTLF BANK

State: COLORADO (08)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	

ARAPAHOE COUNTY (005), CO

MSA 19740

Inside AA 0022

Median Family Income < 10%	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	1	25	0	0	0	0	0	0	0
Median Family Income 40-50%	2	32	2	350	1	900	4	382	0
Median Family Income 50-60%	0	0	1	150	3	1,500	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	3	155	3	542	3	2,175	4	706	0
Median Family Income 80-90%	6	100	0	0	4	3,000	6	1,290	0
Median Family Income 90-100%	3	150	1	200	2	1,200	2	775	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	1	10	0	0	1	300	2	310	0
Median Family Income >= 120%	6	227	4	753	9	4,930	5	592	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	22	699	11	1,995	23	14,005	23	4,055	0

BOULDER COUNTY (013), CO

MSA 14500

Inside AA 0021

Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	1	60	0	0	5	1,789	2	440	0
Middle Income	15	515	2	318	2	881	15	1,263	0
Upper Income	9	264	3	540	1	396	11	1,051	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	25	839	5	858	8	3,066	28	2,754	0

Loans by County
 Small Business Loans - Originations
 Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: COLORADO (08)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)		
BROOMFIELD COUNTY (014), CO										
MSA 19740										
Inside AA 0022										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	25	0	0	2	1,517	1	25	0	0
Upper Income	3	175	0	0	1	450	4	625	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	4	200	0	0	3	1,967	5	650	0	0
CLEAR CREEK COUNTY (019), CO										
MSA 19740										
Inside AA 0022										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	4	103	3	546	0	0	6	601	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	4	103	3	546	0	0	6	601	0	0

Loans by County

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: COLORADO (08)

Small Business Loans - Originations
 Institution: HTLF BANK

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	

DENVER COUNTY (031), CO

MSA 19740

Inside AA 0022

Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	2	51	0	0	0	0	2	51	0	0
Median Family Income 40-50%	0	0	1	230	1	271	1	230	0	0
Median Family Income 50-60%	6	265	1	200	3	2,350	5	675	0	0
Median Family Income 60-70%	6	168	2	395	1	400	5	140	0	0
Median Family Income 70-80%	3	188	1	200	2	650	0	0	0	0
Median Family Income 80-90%	7	435	2	289	1	350	6	569	0	0
Median Family Income 90-100%	1	25	1	150	1	700	2	850	0	0
Median Family Income 100-110%	1	5	0	0	1	300	1	5	0	0
Median Family Income 110-120%	3	135	0	0	1	300	3	135	0	0
Median Family Income >= 120%	15	829	4	747	12	8,013	14	4,533	0	0
Median Family Income Not Known	1	50	2	300	7	5,369	2	950	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	45	2,151	14	2,511	30	18,703	41	8,138	0	0

DOUGLAS COUNTY (035), CO

MSA 19740

Inside AA 0022

Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	100	0	0	3	1,924	0	0	0	0
Upper Income	6	280	2	300	3	1,550	7	1,145	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	7	380	2	300	6	3,474	7	1,145	0	0

Loans by County
 Small Business Loans - Originations
 Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: COLORADO (08)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	
EAGLE COUNTY (037), CO									
MSA NA									
Inside AA 0020									
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	1	250	0	0	0	0	0
Middle Income	5	184	1	200	4	1,345	6	1,144	0
Upper Income	3	145	1	171	2	966	2	491	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	8	329	3	621	6	2,311	8	1,635	0

ELBERT COUNTY (039), CO									
MSA 19740									
Outside Assessment Area									
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0
Middle Income	1	40	0	0	0	0	1	40	0
Upper Income	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	1	40	0	0	0	0	1	40	0

Loans by County

Respondent ID: 0000058458

Small Business Loans - Originations

Agency: FDIC - 3

Institution: HTLF BANK

State: COLORADO (08)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	
EL PASO COUNTY (041), CO									
MSA 17820									
Outside Assessment Area									
Median Family Income < 10%	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	2	1,208	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	1	220	0	0	1	220	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0
Median Family Income >= 120%	1	100	0	0	0	0	1	100	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	1	100	1	220	2	1,208	2	320	0
GARFIELD COUNTY (045), CO									
MSA NA									
Outside Assessment Area									
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	215	1	480	2	695	0
Upper Income	3	190	1	160	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	3	190	2	375	1	480	2	695	0

Loans by County

Respondent ID: 0000058458

Small Business Loans - Originations

Agency: FDIC - 3

Institution: HTLF BANK

State: COLORADO (08)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)		
GILPIN COUNTY (047), CO										
MSA 19740										
Inside AA 0022										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	1	5	0	0	0	0	1	5	0	0
Middle Income	2	30	0	0	0	0	1	10	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	3	35	0	0	0	0	2	15	0	0
GRAND COUNTY (049), CO										
MSA NA										
Inside AA 0020										
Low Income	2	30	0	0	1	377	2	30	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	7	315	1	150	7	3,898	12	3,288	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	9	345	1	150	8	4,275	14	3,318	0	0

Loans by County

Respondent ID: 0000058458

Small Business Loans - Originations

Agency: FDIC - 3

Institution: HTLF BANK

State: COLORADO (08)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	

JEFFERSON COUNTY (059), CO

MSA 19740

Inside AA 0022

Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	4	275	0	0	1	500	0	0	0	0
Median Family Income 60-70%	6	83	2	445	7	3,777	5	63	0	0
Median Family Income 70-80%	2	40	1	250	3	1,628	3	853	0	0
Median Family Income 80-90%	4	275	0	0	3	1,260	4	440	0	0
Median Family Income 90-100%	4	40	0	0	3	2,075	4	535	0	0
Median Family Income 100-110%	3	91	1	200	3	1,509	5	547	0	0
Median Family Income 110-120%	3	104	2	315	3	2,340	3	904	0	0
Median Family Income >= 120%	13	435	4	700	11	6,587	18	3,405	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	39	1,343	10	1,910	34	19,676	42	6,747	0	0

LA PLATA COUNTY (067), CO

MSA NA

Outside Assessment Area

Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	1	140	0	0	1	140	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	140	0	0	1	140	0	0

Loans by County
 Small Business Loans - Originations
 Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: COLORADO (08)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)		
LARIMER COUNTY (069), CO										
MSA 22660										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	1,100	0	0	0	0	0	0
Middle Income	1	50	1	150	0	0	2	200	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	50	1	150	2	1,100	2	200	0	0
LOGAN COUNTY (075), CO										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	1	206	0	0	1	206	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	206	0	0	1	206	0	0
PARK COUNTY (093), CO										
MSA 19740										
Inside AA 0022										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	1	100	0	0	0	0	1	100	0	0
Middle Income	2	25	0	0	2	920	3	925	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	3	125	0	0	2	920	4	1,025	0	0

Loans by County
 Small Business Loans - Originations
 Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: COLORADO (08)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)		
SUMMIT COUNTY (117), CO										
MSA NA										
Inside AA 0020										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	2	68	0	0	2	1,416	2	1,416	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	2	68	0	0	2	1,416	2	1,416	0	0
WELD COUNTY (123), CO 2/										
MSA 24540										
Inside AA 0023										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	1	26	2	500	2	1,200	0	0	0	0
Middle Income	2	22	0	0	2	1,500	2	22	0	0
Upper Income	5	267	5	888	5	2,629	3	564	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	8	315	7	1,388	9	5,329	5	586	0	0
TOTAL INSIDE AA IN STATE	213	8,898	70	12,721	159	90,237	200	33,376	0	0
TOTAL OUTSIDE AA IN STATE	6	380	6	1,091	5	2,788	9	1,601	0	0
STATE TOTAL	219	9,278	76	13,812	164	93,025	209	34,977	0	0

Footnote:

2/ County only partially included in the institution's assessment area(s). At least one census tract in the county is not included in the institution's assessment area definition.

Loans by County

Respondent ID: 0000058458

Small Business Loans - Originations

Agency: FDIC - 3

Institution: HTLF BANK

State: FLORIDA (12)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)		
INDIAN RIVER COUNTY (061), FL										
MSA 42680										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	1	1,000	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	1,000	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	0	0	1	1,000	0	0	0	0
STATE TOTAL	0	0	0	0	1	1,000	0	0	0	0

Footnote:

2/ County only partially included in the institution's assessment area(s). At least one census tract in the county is not included in the institution's assessment area definition.

Loans by County

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: GEORGIA (13)

Small Business Loans - Originations
 Institution: HTLF BANK

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)		
WHITFIELD COUNTY (313), GA										
MSA 19140										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	1	50	1	200	0	0	2	250	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	50	1	200	0	0	2	250	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	1	50	1	200	0	0	2	250	0	0
STATE TOTAL	1	50	1	200	0	0	2	250	0	0

Footnote:

2/ County only partially included in the institution's assessment area(s). At least one census tract in the county is not included in the institution's assessment area definition.

Loans by County

Respondent ID: 0000058458

Small Business Loans - Originations

Agency: FDIC - 3

Institution: HTLF BANK

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	
BOONE COUNTY (007), IL									
MSA 40420									
Inside AA 0034									
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	1	30	2	317	4	2,487	2	147	0
Middle Income	1	100	1	207	1	336	3	643	0
Upper Income	3	107	2	302	4	1,966	4	861	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	5	237	5	826	9	4,789	9	1,651	0
BUREAU COUNTY (011), IL									
MSA NA									
Outside Assessment Area									
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0
Middle Income	1	40	0	0	0	0	1	40	0
Upper Income	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	1	40	0	0	0	0	1	40	0

Footnote:

2f) County only partially included in the institution's assessment area(s). At least one census tract in the county is not included in the institution's assessment area definition.

Loans by County

Respondent ID: 0000058458

Small Business Loans - Originations

Agency: FDIC - 3

Institution: HTLF BANK

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	
COOK COUNTY (031), IL									
MSA 16984									
Outside Assessment Area									
Median Family Income < 10%	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	1	40	1	140	0	0	2	180	0
Median Family Income 70-80%	3	152	2	325	1	288	3	252	0
Median Family Income 80-90%	0	0	0	0	1	900	0	0	0
Median Family Income 90-100%	2	105	0	0	0	0	0	0	0
Median Family Income 100-110%	3	150	0	0	1	1,000	3	150	0
Median Family Income 110-120%	1	53	0	0	0	0	1	53	0
Median Family Income >= 120%	5	337	2	362	2	1,140	1	162	0
Median Family Income Not Known	1	100	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	16	937	5	827	5	3,328	10	797	0
DEKALB COUNTY (037), IL									
MSA 20994									
Outside Assessment Area									
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	1	50	0	0	1	462	1	50	0
Middle Income	1	45	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	2	95	0	0	1	462	1	50	0

Footnote:

2) County only partially included in the institution's assessment area(s). At least one census tract in the county is not included in the institution's assessment area definition.

Loans by County

Respondent ID: 0000058458

Small Business Loans - Originations

Agency: FDIC - 3

Institution: HTLF BANK

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	
DUPAGE COUNTY (043), IL									
MSA 16984									
Outside Assessment Area									
Median Family Income < 10%	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	5	421	1	195	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	1	100	0	0	0	0	0	0	0
Median Family Income >= 120%	3	200	2	325	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	9	721	3	520	0	0	0	0	0
JO DAVIESS COUNTY (085), IL									
MSA NA									
Inside AA 0033									
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0
Middle Income	10	301	8	1,331	6	2,393	13	1,809	0
Upper Income	0	0	0	0	2	788	1	288	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	10	301	8	1,331	8	3,181	14	2,097	0

Footnote:

21 County only partially included in the institution's assessment area(s). At least one census tract in the county is not included in the institution's assessment area definition.

Loans by County

Respondent ID: 0000058458

Small Business Loans - Originations

Agency: FDIC - 3

Institution: HTLF BANK

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)		
KANE COUNTY (089), IL										
MSA 20994										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	2	1,400	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	1	876	1	876	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income >= 120%	3	175	1	200	0	0	4	375	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	3	175	1	200	3	2,276	5	1,251	0	0

Footnote:

2) County only partially included in the institution's assessment area(s). At least one census tract in the county is not included in the institution's assessment area definition.

Loans by County

Respondent ID: 0000058458

Small Business Loans - Originations

Agency: FDIC - 3

Institution: HTLF BANK

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)		
LAKE COUNTY (097), IL										
MSA 29404										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	1	200	0	0	1	200	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income >= 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	200	0	0	1	200	0	0
LASALLE COUNTY (099), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	125	1	700	1	125	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	125	1	700	1	125	0	0

Footnote:

2) County only partially included in the institution's assessment area(s). At least one census tract in the county is not included in the institution's assessment area definition.

Loans by County

Respondent ID: 0000058458

Small Business Loans - Originations

Agency: FDIC - 3

Institution: HTLF BANK

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	
LEE COUNTY (103), IL									
MSA NA									
Outside Assessment Area									
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	300	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	300	0	0	0
LIVINGSTON COUNTY (105), IL									
MSA NA									
Outside Assessment Area									
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	1	300	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	300	0	0	0
MCHEERY COUNTY (111), IL									
MSA 16984									
Outside Assessment Area									
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	1	40	1	200	1	329	3	569	0
Middle Income	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	1	40	1	200	1	329	3	569	0

Footnote:

2) County only partially included in the institution's assessment area(s). At least one census tract in the county is not included in the institution's assessment area definition.

Loans by County

Respondent ID: 0000058458

Small Business Loans - Originations

Agency: FDIC - 3

Institution: HTLF BANK

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	
OGLE COUNTY (141), IL									
MSA NA									
Outside Assessment Area									
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0
Middle Income	1	5	2	374	0	0	3	379	0
Upper Income	1	100	1	250	0	0	1	100	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	2	105	3	624	0	0	4	479	0
PEORIA COUNTY (143), IL									
MSA 37900									
Outside Assessment Area									
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	1	92	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	1	92	0	0	0	0	0	0	0
ROCK ISLAND COUNTY (161), IL									
MSA 19340									
Outside Assessment Area									
Low Income	1	85	1	151	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	1	85	1	151	0	0	0	0	0

Footnote:

2) County only partially included in the institution's assessment area(s). At least one census tract in the county is not included in the institution's assessment area definition.

Loans by County

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: ILLINOIS (17)

Small Business Loans - Originations
 Institution: HTLF BANK

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)		
STEPHENSON COUNTY (177), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	1	218	1	300	1	218	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	177	0	0	1	177	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	2	395	1	300	2	395	0	0

WHITESIDE COUNTY (195), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	91	0	0	0	0	1	91	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	91	0	0	0	0	1	91	0	0

Footnote:

2f) County only partially included in the institution's assessment area(s). At least one census tract in the county is not included in the institution's assessment area definition.

Loans by County

Respondent ID: 0000058458

Small Business Loans - Originations

Agency: FDIC - 3

Institution: HTLF BANK

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	
WILL COUNTY (197), IL									
MSA 16984									
Outside Assessment Area									
Median Family Income < 10%	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	4	215	0	0	0	0	3	131	0
Median Family Income >= 120%	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	4	215	0	0	0	0	3	131	0
WINNEBAGO COUNTY (201), IL									
MSA 40420									
Inside AA 0034									
Low Income	5	450	2	500	6	2,230	5	1,341	0
Moderate Income	36	1,630	20	3,271	36	23,163	36	4,506	0
Middle Income	36	1,698	14	2,670	14	8,780	31	2,670	0
Upper Income	22	613	16	3,107	18	12,842	17	1,640	0
Income Not Known	5	243	5	1,100	3	2,750	4	1,358	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	104	4,634	57	10,648	77	49,765	93	11,515	0
TOTAL INSIDE AA IN STATE	119	5,172	70	12,805	94	57,735	116	15,263	0
TOTAL OUTSIDE AA IN STATE	41	2,596	18	3,242	14	7,995	32	4,128	0
STATE TOTAL	160	7,768	88	16,047	108	65,730	148	19,391	0

Footnote:

2) County only partially included in the institution's assessment area(s). At least one census tract in the county is not included in the institution's assessment area definition.

Loans by County

Respondent ID: 0000058458

Small Business Loans - Originations

Agency: FDIC - 3

Institution: HTLF BANK

State: INDIANA (18)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	
DELAWARE COUNTY (035), IN									
MSA 34620									
Outside Assessment Area									
Low Income	0	0	1	250	2	710	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	0	0	1	250	2	710	0	0	0
ST. JOSEPH COUNTY (141), IN									
MSA 43780									
Outside Assessment Area									
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0
Middle Income	1	100	0	0	1	500	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	1	100	0	0	1	500	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	1	100	1	250	3	1,210	0	0	0
STATE TOTAL	1	100	1	250	3	1,210	0	0	0

Footnote:

2) County only partially included in the institution's assessment area(s). At least one census tract in the county is not included in the institution's assessment area definition.

Loans by County

Respondent ID: 0000058458

Small Business Loans - Originations

Agency: FDIC - 3

Institution: HTLF BANK

State: IOWA (19)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
DUBUQUE COUNTY (061), IA										
MSA 20220										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	2	97	2	305	2	800	3	262	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	2	97	2	305	2	800	3	262	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	2	97	2	305	2	800	3	262	0	0
STATE TOTAL	2	97	2	305	2	800	3	262	0	0

Footnote:

2/ County only partially included in the institution's assessment area(s). At least one census tract in the county is not included in the institution's assessment area definition.

Loans by County

Respondent ID: 0000058458

Small Business Loans - Originations

Agency: FDIC - 3

Institution: HTLF BANK

State: KENTUCKY (21)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)		Num of Loans
JEFFERSON COUNTY (111), KY										
MSA 31140										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income >= 120%	0	0	1	150	0	0	1	150	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	150	0	0	1	150	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	1	150	0	0	1	150	0	0
STATE TOTAL	0	0	1	150	0	0	1	150	0	0

Footnote:

21 County only partially included in the institution's assessment area(s). At least one census tract in the county is not included in the institution's assessment area definition.

Loans by County

Respondent ID: 0000058458

Small Business Loans - Originations

Agency: FDIC - 3

Institution: HTLF BANK

State: MICHIGAN (26)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)		
KENT COUNTY (081), MI										
MSA 24340										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income >= 120%	0	0	1	156	0	0	1	156	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	156	0	0	1	156	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	1	156	0	0	1	156	0	0
STATE TOTAL	0	0	1	156	0	0	1	156	0	0

Footnote:

2) County only partially included in the institution's assessment area(s). At least one census tract in the county is not included in the institution's assessment area definition.

Loans by County
 Small Business Loans - Originations
 Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: MINNESOTA (27)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)		
ANOKA COUNTY (003), MN										
MSA 33460										
Inside AA 0031										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	1	500	0	0	0	0
Middle Income	0	0	0	0	2	1,306	1	806	0	0
Upper Income	1	100	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	100	0	0	3	1,806	1	806	0	0
BLUE EARTH COUNTY (013), MN										
MSA 31860										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	400	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	400	0	0	0	0
CARVER COUNTY (019), MN										
MSA 33460										
Inside AA 0031										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	58	0	0	1	875	0	0	0	0
Upper Income	2	165	2	335	5	3,088	3	676	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	3	223	2	335	6	3,963	3	676	0	0

Footnote:

2) County only partially included in the institution's assessment area(s). At least one census tract in the county is not included in the institution's assessment area definition.

Loans by County
 Small Business Loans - Originations
 Institution: HTLF BANK
 Respondent ID: 0000058458
 Agency: FDIC - 3
 State: MINNESOTA (27)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)		
DAKOTA COUNTY (037), MN										
MSA 33460										
Inside AA 0031										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	1,000	0	0	0	0	0	0
Middle Income	1	100	0	790	1	790	1	790	0	0
Upper Income	2	180	0	0	0	0	1	80	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	3	280	0	1,790	2	1,790	2	870	0	0
FREEBORN COUNTY (047), MN										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	1	200	0	0	1	200	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	200	0	0	1	200	0	0

Footnote:
 2) County only partially included in the institution's assessment area(s). At least one census tract in the county is not included in the institution's assessment area definition.

Loans by County

Respondent ID: 0000058458

Small Business Loans - Originations

Agency: FDIC - 3

Institution: HTLF BANK

State: MINNESOTA (27)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)		
HENNEPIN COUNTY (053), MN										
MSA 33460										
Inside AA 0031										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	2	904	1	404	0	0
Median Family Income 60-70%	4	265	0	426	2	673	4	556	0	0
Median Family Income 70-80%	1	25	2	0	0	0	0	0	0	0
Median Family Income 80-90%	2	50	1	150	3	1,415	3	550	0	0
Median Family Income 90-100%	0	0	3	605	8	3,838	4	1,223	0	0
Median Family Income 100-110%	0	0	5	827	4	1,715	0	0	0	0
Median Family Income 110-120%	1	21	1	216	1	1,000	0	0	0	0
Median Family Income >= 120%	17	1,088	19	3,542	19	11,092	14	2,890	0	0
Median Family Income Not Known	1	100	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	26	1,549	31	5,766	39	20,637	26	5,623	0	0
LE SUEUR COUNTY (079), MN										
MSA 33460										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	200	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	200	0	0	0	0	0	0

Footnote:

2) County only partially included in the institution's assessment area(s). At least one census tract in the county is not included in the institution's assessment area definition.

Loans by County
 Small Business Loans - Originations
 Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: MINNESOTA (27)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	
PINE COUNTY (115), MN									
MSA NA									
Outside Assessment Area									
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0
Middle Income	1	45	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	1	45	0	0	0	0	0	0	0

RAMSEY COUNTY (123), MN									
MSA 33460									
Inside AA 0031									
Median Family Income < 10%	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	1	296	1	296	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	1	875	0	0	0
Median Family Income 80-90%	0	0	0	0	1	350	1	350	0
Median Family Income 90-100%	0	0	0	0	1	327	1	327	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	1	200	1	355	1	355	0
Median Family Income >= 120%	1	100	5	949	4	2,757	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	1	100	6	1,149	9	4,960	4	1,328	0

Footnote:

21 County only partially included in the institution's assessment area(s). At least one census tract in the county is not included in the institution's assessment area definition.

Loans by County

Respondent ID: 0000058458

Small Business Loans - Originations

Agency: FDIC - 3

Institution: HTLF BANK

State: MINNESOTA (27)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)		
ST. LOUIS COUNTY (137), MN										
MSA 20260										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	1	200	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	200	0	0	0	0	0	0
SCOTT COUNTY (139), MN										
MSA 33460										
Inside AA 0031										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	1	225	5	3,200	1	500	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	225	5	3,200	1	500	0	0
SHERBURNE COUNTY (141), MN										
MSA 33460										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	1	245	3	1,842	0	0	0	0
Middle Income	0	0	1	191	1	672	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	2	436	4	2,514	0	0	0	0

Footnote:

2) County only partially included in the institution's assessment area(s). At least one census tract in the county is not included in the institution's assessment area definition.

Loans by County

Respondent ID: 0000058458

Small Business Loans - Originations

Agency: FDIC - 3

Institution: HTLF BANK

State: MINNESOTA (27)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)		
WASHINGTON COUNTY (163), MN										
MSA 33460										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	1	400	0	0	0	0
Middle Income	1	50	0	0	1	255	0	0	0	0
Upper Income	0	0	0	0	1	1,000	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	50	0	0	3	1,655	0	0	0	0
WINONA COUNTY (169), MN										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	500	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	500	0	0	0	0
TOTAL INSIDE AA IN STATE	34	2,252	40	7,475	64	36,356	37	9,803	0	0
TOTAL OUTSIDE AA IN STATE	2	95	5	1,036	9	5,069	1	200	0	0
STATE TOTAL	36	2,347	45	8,511	73	41,425	38	10,003	0	0

Footnote:

2) County only partially included in the institution's assessment area(s). At least one census tract in the county is not included in the institution's assessment area definition.

Loans by County

Respondent ID: 0000058458

Small Business Loans - Originations

Agency: FDIC - 3

Institution: HTLF BANK

State: NEVADA (32)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)		
CLARK COUNTY (003), NV										
MSA 29820										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	2	75	0	0	0	0	1	25	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income >= 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	2	75	0	0	0	0	1	25	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	2	75	0	0	0	0	1	25	0	0
STATE TOTAL	2	75	0	0	0	0	1	25	0	0

Footnote:

2) County only partially included in the institution's assessment area(s). At least one census tract in the county is not included in the institution's assessment area definition.

Loans by County

Respondent ID: 0000058458

Small Business Loans - Originations

Agency: FDIC - 3

Institution: HTLF BANK

State: NORTH CAROLINA (37)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)		
PENDER COUNTY (141), NC										
MSA 48900										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	1	50	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	50	0	0	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	1	50	0	0	0	0	0	0	0	0
STATE TOTAL	1	50	0	0	0	0	0	0	0	0

Footnote:

2/ County only partially included in the institution's assessment area(s). At least one census tract in the county is not included in the institution's assessment area definition.

Loans by County

Respondent ID: 0000058458

Small Business Loans - Originations

Agency: FDIC - 3

Institution: HTLF BANK

State: TENNESSEE (47)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)		
HAMILTON COUNTY (065), TN										
MSA 16860										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	280	1	280	1	280	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	280	1	280	1	280	0	0
KNOX COUNTY (093), TN										
MSA 28940										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	1,000	1	1,000	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	1,000	1	1,000	0	0	0	0

Footnote:

2) County only partially included in the institution's assessment area(s). At least one census tract in the county is not included in the institution's assessment area definition.

Loans by County

Respondent ID: 0000058458

Small Business Loans - Originations

Agency: FDIC - 3

Institution: HTLF BANK

State: TENNESSEE (47)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)		
SHELBY COUNTY (157), TN										
MSA 32820										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	1	150	0	0	0	0	0	0
Median Family Income >= 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	150	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	1	150	2	1,280	1	280	0	0
STATE TOTAL	0	0	1	150	2	1,280	1	280	0	0

Footnote:

2) County only partially included in the institution's assessment area(s). At least one census tract in the county is not included in the institution's assessment area definition.

Loans by County

Respondent ID: 0000058458

Small Business Loans - Originations

Agency: FDIC - 3

Institution: HTLF BANK

State: TEXAS (48)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
DALLAS COUNTY (113), TX										
MSA 19124										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	1	300	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income >= 120%	0	0	1	200	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	200	1	300	0	0	0	0

Footnote:

2) County only partially included in the institution's assessment area(s). At least one census tract in the county is not included in the institution's assessment area definition.

Loans by County

Respondent ID: 0000058458

Small Business Loans - Originations

Agency: FDIC - 3

Institution: HTLF BANK

State: TEXAS (48)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)		
EL PASO COUNTY (141), TX										
MSA 21340										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	1	830	1	830	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income >= 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	830	1	830	0	0

Footnote:

21 County only partially included in the institution's assessment area(s). At least one census tract in the county is not included in the institution's assessment area definition.

Loans by County

Respondent ID: 0000058458

Small Business Loans - Originations

Agency: FDIC - 3

Institution: HTLF BANK

State: TEXAS (48)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)		
HIDALGO COUNTY (215), TX										
MSA 32580										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	1	996	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	1	500	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income >= 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	2	1,496	0	0	0	0
LUBBOCK COUNTY (303), TX										
MSA 31180										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	2	95	0	0	0	0	1	75	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	2	95	0	0	0	0	1	75	0	0

Footnote:

21 County only partially included in the institution's assessment area(s). At least one census tract in the county is not included in the institution's assessment area definition.

Loans by County
 Small Business Loans - Originations
 Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: TEXAS (48)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)		
TARRANT COUNTY (439), TX										
MSA 23104										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	1	29	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income >= 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	29	0	0	0	0	0	0	0	0
WEBB COUNTY (479), TX										
MSA 29700										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	1	150	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	150	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	3	124	2	350	4	2,626	2	905	0	0
STATE TOTAL	3	124	2	350	4	2,626	2	905	0	0

Footnote:

2) County only partially included in the institution's assessment area(s). At least one census tract in the county is not included in the institution's assessment area definition.

Loans by County
 Small Business Loans - Originations
 Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: WISCONSIN (55)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	
DANE COUNTY (025), WI									
MSA 31540									
Outside Assessment Area									
Median Family Income < 10%	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	1	118	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0
Median Family Income >= 120%	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	0	0	1	118	0	0	0	0	0
LAFAYETTE COUNTY (065), WI									
MSA NA									
Outside Assessment Area									
Low Income	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0
Middle Income	3	69	0	0	0	0	3	69	0
Upper Income	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0
County Total	3	69	0	0	0	0	3	69	0

Footnote:

21 County only partially included in the institution's assessment area(s). At least one census tract in the county is not included in the institution's assessment area definition.

Loans by County
 Small Business Loans - Originations
 Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: WISCONSIN (55)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)		
MARQUETTE COUNTY (077), WI										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	3	105	1	220	0	0	4	325	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	3	105	1	220	0	0	4	325	0	0
PIERCE COUNTY (093), WI										
MSA 33460										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	200	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	200	0	0	0	0	0	0
ROCK COUNTY (105), WI										
MSA 27500										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	1	156	1	500	0	0	0	0
Middle Income	2	144	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	2	144	1	156	1	500	0	0	0	0

Footnote:

2) County only partially included in the institution's assessment area(s). At least one census tract in the county is not included in the institution's assessment area definition.

Loans by County
 Small Business Loans - Originations
 Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: WISCONSIN (55)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)		
SAUK COUNTY (111), WI										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	1	248	0	0	1	248	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	2	150	0	0	0	0	2	150	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	2	150	1	248	0	0	3	398	0	0
WASHINGTON COUNTY (131), WI										
MSA 33340										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	988	1	988	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	988	1	988	0	0
WAUKESHA COUNTY (133), WI										
MSA 33340										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	1	10	0	0	0	0	1	10	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	10	0	0	0	0	1	10	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0

Footnote:

2) County only partially included in the institution's assessment area(s). At least one census tract in the county is not included in the institution's assessment area definition.

Loans by County

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: WISCONSIN (55)

Small Business Loans - Originations
 Institution: HTLF BANK

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	
TOTAL OUTSIDE AA IN STATE	11	478	5	942	2	1,488	12	1,790	0
STATE TOTAL	11	478	5	942	2	1,488	12	1,790	0

Footnote:

2/ County only partially included in the institution's assessment area(s). At least one census tract in the county is not included in the institution's assessment area definition.

Loans by County

Respondent ID: 0000058458

Small Business Loans - Originations

Agency: FDIC - 3

Institution: HTLF BANK

State: WYOMING (56)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)		
LARAMIE COUNTY (021), WY										
MSA 16940										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	1	25	0	0	0	0	1	25	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	25	0	0	0	0	1	25	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	1	25	0	0	0	0	1	25	0	0
STATE TOTAL	1	25	0	0	0	0	1	25	0	0
TOTAL ACROSS ALL STATES										
TOTAL INSIDE AA	572	25,778	282	52,607	518	303,132	544	87,488	0	0
TOTAL OUTSIDE AA	83	4,570	48	8,975	64	37,158	85	14,740	0	0
TOTAL INSIDE & OUTSIDE	655	30,348	330	61,582	582	340,290	629	102,228	0	0

Footnote:

2/ County only partially included in the institution's assessment area(s). At least one census tract in the county is not included in the institution's assessment area definition.

Loans by County

Respondent ID: 0000058458

Small Business Loans - Purchases

Agency: FDIC - 3

Institution: HTLF BANK

State: ARIZONA (04)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)		
MARICOPA COUNTY (013), AZ										
MSA 38060										
Inside AA 0032										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	1	50	2	476	0	0	3	526	0	0
Median Family Income 70-80%	1	55	0	0	0	0	1	55	0	0
Median Family Income 80-90%	0	0	0	0	1	968	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income >= 120%	1	25	0	0	3	2,356	1	25	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	3	130	2	476	4	3,324	5	606	0	0

Loans by County

Respondent ID: 0000058458

Small Business Loans - Purchases

Agency: FDIC - 3

Institution: HTLF BANK

State: ARIZONA (04)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
PIMA COUNTY (019), AZ										
MSA 46060										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income >= 120%	0	0	0	0	2	1,295	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	2	1,295	0	0	0	0
TOTAL INSIDE AA IN STATE	3	130	2	476	4	3,324	5	606	0	0
TOTAL OUTSIDE AA IN STATE	0	0	0	0	2	1,295	0	0	0	0
STATE TOTAL	3	130	2	476	6	4,619	5	606	0	0

Respondent ID: 0000058458

Loans by County

Small Business Loans - Purchases

Agency: FDIC - 3

Institution: HTLF BANK

State: ARKANSAS (05)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
RANDOLPH COUNTY (121), AR										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	1,000	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	1,000	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	0	1,000	0	0	0	0	0	0
STATE TOTAL	0	0	0	1,000	0	0	0	0	0	0

Loans by County
 Small Business Loans - Purchases
 Institution: HTLF BANK
 Respondent ID: 0000058458
 Agency: FDIC - 3
 State: COLORADO (08)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)		
ARAPAHOE COUNTY (005), CO										
MSA 19740										
Inside AA 0022										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	1	920	1	920	1	920	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income >= 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	920	1	920	1	920	0	0
BROOMFIELD COUNTY (014), CO										
MSA 19740										
Inside AA 0022										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	1	49	0	0	0	0	1	49	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	49	0	0	0	0	1	49	0	0

Loans by County
 Small Business Loans - Purchases
 Institution: HTLF BANK
 Respondent ID: 0000058458
 Agency: FDIC - 3
 State: COLORADO (08)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)		
CONEJOS COUNTY (021), CO										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	690	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	690	0	0	0	0	0	0
DENVER COUNTY (031), CO										
MSA 19740										
Inside AA 0022										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	1	723	1	723	1	723	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income >= 120%	0	0	1	361	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	2	1,084	1	723	1	723	0	0
TOTAL INSIDE AA IN STATE	1	49	3	2,004	3	1,692	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	1	690	0	0	0	0	0	0
STATE TOTAL	1	49	4	2,694	3	1,692	0	0	0	0

Respondent ID: 0000058458

Loans by County

Small Business Loans - Purchases

Agency: FDIC - 3

Institution: HTLF BANK

State: FLORIDA (12)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
PALM BEACH COUNTY (099), FL										
MSA 48424										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	1	259	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income >= 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	259	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	0	0	1	259	0	0	0	0
STATE TOTAL	0	0	0	0	1	259	0	0	0	0

Respondent ID: 0000058458

Loans by County

Small Business Loans - Purchases

Agency: FDIC - 3

Institution: HTLF BANK

State: LOUISIANA (22)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
EAST BATON ROUGE PARISH (033), LA										
MSA 12940										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	1	253	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	253	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	0	0	1	253	0	0	0	0
STATE TOTAL	0	0	0	0	1	253	0	0	0	0

Respondent ID: 0000058458

Loans by County

Small Business Loans - Purchases

Agency: FDIC - 3

Institution: HTLF BANK

State: MASSACHUSETTS (25)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
MIDDLESEX COUNTY (017), MA										
MSA 15764										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income >= 120%	0	0	0	0	1	450	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	450	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	0	0	1	450	0	0	0	0
STATE TOTAL	0	0	0	0	1	450	0	0	0	0

Respondent ID: 0000058458

Loans by County

Small Business Loans - Purchases

Agency: FDIC - 3

Institution: HTLF BANK

State: MINNESOTA (27)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)		
RAMSEY COUNTY (123), MN										
MSA 33460										
Inside AA 0031										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	1	425	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income >= 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	425	0	0	0	0
WRIGHT COUNTY (171), MN										
MSA 33460										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	1	878	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	878	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	1	425	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	0	0	1	878	0	0	0	0
STATE TOTAL	0	0	0	0	2	1,303	0	0	0	0

Respondent ID: 0000058458

Loans by County

Small Business Loans - Purchases

Agency: FDIC - 3

Institution: HTLF BANK

State: MISSOURI (29)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
CLAY COUNTY (047), MO										
MSA 28140										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	1,000	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	1,000	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	0	1,000	0	0	0	0	0	0
STATE TOTAL	0	0	0	1,000	0	0	0	0	0	0

Loans by County
 Small Business Loans - Purchases
 Institution: HTLF BANK
 Respondent ID: 0000058458
 Agency: FDIC - 3
 State: MONTANA (30)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)		Num of Loans
GALLATIN COUNTY (031), MT										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	2	1,111	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	2	1,111	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	2	1,111	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	0	0	2	1,111	0	0	0	0
STATE TOTAL	0	0	0	0	2	1,111	0	0	0	0

Respondent ID: 0000058458

Loans by County

Small Business Loans - Purchases

Agency: FDIC - 3

Institution: HTLF BANK

State: NEW JERSEY (34)

Area Income Characteristics	Loan Amount at	Loan Amount at	Loan Amount at	Loans to Businesses	Memo Item:
	Origination	Origination	Origination	with Gross Annual	
	<=\$100,000	>\$100,000 But	>\$250,000	Revenues <= \$1	Affiliates
	Num of	Num of	Num of	Amount	Amount
	Loans	Loans	Loans	(000s)	(000s)
	Amount	Amount	Amount	Num of	Amount
	(000s)	(000s)	(000s)	Loans	(000s)
SUSSEX COUNTY (037), NJ					
MSA 35084					
Outside Assessment Area					
Low Income	0	0	0	0	0
Moderate Income	0	0	0	0	0
Middle Income	0	0	1	715	0
Upper Income	0	0	0	0	0
Income Not Known	0	0	0	0	0
Tract Not Known	0	0	0	0	0
County Total	0	0	1	715	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	1	715	0
STATE TOTAL	0	0	1	715	0

Loans by County

Respondent ID: 0000058458

Small Business Loans - Purchases

Agency: FDIC - 3

Institution: HTLF BANK

State: NEW YORK (36)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
KINGS COUNTY (047), NY										
MSA 35614										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	1	300	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income >= 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	300	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	0	0	1	300	0	0	0	0
STATE TOTAL	0	0	0	0	1	300	0	0	0	0

Respondent ID: 0000058458

Loans by County

Small Business Loans - Purchases

Agency: FDIC - 3

Institution: HTLF BANK

State: NORTH CAROLINA (37)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)		
DURHAM COUNTY (063), NC										
MSA 20500										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	320	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	320	0	0	0	0
NEW HANOVER COUNTY (129), NC										
MSA 48900										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	1	353	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	353	0	0	0	0

Respondent ID: 0000058458

Loans by County

Small Business Loans - Purchases

Agency: FDIC - 3

Institution: HTLF BANK

State: NORTH CAROLINA (37)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
WAKE COUNTY (183), NC										
MSA 39580										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income >= 120%	0	0	0	0	1	335	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	335	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	0	0	3	1,008	0	0	0	0
STATE TOTAL	0	0	0	0	3	1,008	0	0	0	0

Respondent ID: 0000058458

Loans by County

Small Business Loans - Purchases

Agency: FDIC - 3

Institution: HTLF BANK

State: OREGON (41)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
MARION COUNTY (047), OR										
MSA 41420										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	270	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	270	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	0	0	1	270	0	0	0	0
STATE TOTAL	0	0	0	0	1	270	0	0	0	0

Respondent ID: 0000058458

Loans by County

Small Business Loans - Purchases

Agency: FDIC - 3

Institution: HTLF BANK

State: TEXAS (48)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
LUBBOCK COUNTY (303), TX										
MSA 31180										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	412	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	412	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	0	0	1	412	0	0	0	0
STATE TOTAL	0	0	0	0	1	412	0	0	0	0

Loans by County
 Small Business Loans - Purchases
 Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: WASHINGTON (53)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Businesses with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
KING COUNTY (033), WA										
MSA 42644										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	1	350	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income >= 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	350	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	0	0	1	350	0	0	0	0
STATE TOTAL	0	0	0	0	1	350	0	0	0	0

Loans by County
 Small Farm Loans - Originations
 Institution: HTLF BANK
 Respondent ID: 0000058458
 Agency: FDIC - 3
 State: ARIZONA (04)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)		
MARICOPA COUNTY (013), AZ										
MSA 38060										
Inside AA 0032										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income >= 120%	0	0	1	175	0	0	1	175	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	175	0	0	1	175	0	0
YUMA COUNTY (027), AZ										
MSA 49740										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	1	500	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	500	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	1	175	0	0	1	175	0	0
TOTAL OUTSIDE AA IN STATE	0	0	0	0	1	500	0	0	0	0
STATE TOTAL	0	0	1	175	1	500	1	175	0	0

Loans by County
 Small Farm Loans - Originations
 Institution: HTLF BANK
 Respondent ID: 0000058458
 Agency: FDIC - 3
 State: CALIFORNIA (06)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)		Num of Loans
MONTEREY COUNTY (053), CA										
MSA 41500										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	400	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	400	0	0	0	0
SAN LUIS OBISPO COUNTY (079), CA										
MSA 42020										
Inside AA 0030										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	1	50	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	50	0	0	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	1	50	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	0	0	1	400	0	0	0	0
STATE TOTAL	1	50	0	0	1	400	0	0	0	0

Loans by County
 Small Farm Loans - Originations
 Institution: HTLF BANK
 Respondent ID: 0000058458
 Agency: FDIC - 3
 State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)		
COOK COUNTY (031), IL										
MSA 16984										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	1	356	1	356	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	0	0	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income >= 120%	0	0	1	218	0	0	1	218	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	218	1	356	2	574	0	0
JO DAVIESS COUNTY (085), IL										
MSA NA										
Inside AA 0033										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	11	504	4	797	1	500	10	1,519	0	0
Upper Income	5	125	0	0	0	0	3	53	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	16	629	4	797	1	500	13	1,572	0	0

Loans by County

Respondent ID: 0000058458

Small Farm Loans - Originations

Agency: FDIC - 3

Institution: HTLF BANK

State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
WINNEBAGO COUNTY (201), IL										
MSA 40420										
Inside AA 0034										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	1	133	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	133	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	16	629	5	930	1	500	13	1,572	0	0
TOTAL OUTSIDE AA IN STATE	0	0	1	218	1	356	2	574	0	0
STATE TOTAL	16	629	6	1,148	2	856	15	2,146	0	0

Loans by County
 Small Farm Loans - Originations
 Institution: HTLF BANK
 Respondent ID: 0000058458
 Agency: FDIC - 3
 State: IOWA (19)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)		Num of Loans
FRANKLIN COUNTY (069), IA										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	268	1	268	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	268	1	268	0	0
JOHNSON COUNTY (103), IA										
MSA 26980										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	1	10	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	1	10	0	0	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	1	10	0	0	1	268	1	268	0	0
STATE TOTAL	1	10	0	0	1	268	1	268	0	0

Loans by County
 Small Farm Loans - Originations
 Institution: HTLF BANK
 Respondent ID: 0000058458
 Agency: FDIC - 3
 State: KENTUCKY (21)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)		Num of Loans
GRAYSON COUNTY (085), KY										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	1	200	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	200	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	1	200	0	0	0	0	0	0
STATE TOTAL	0	0	1	200	0	0	0	0	0	0

Loans by County
 Small Farm Loans - Originations
 Institution: HTLF BANK
 Respondent ID: 0000058458
 Agency: FDIC - 3
 State: WISCONSIN (55)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)		Num of Loans
ROCK COUNTY (105), WI										
MSA 27500										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	169	0	0	1	169	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	169	0	0	1	169	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	1	169	0	0	1	169	0	0
STATE TOTAL	0	0	1	169	0	0	1	169	0	0
TOTAL ACROSS ALL STATES										
TOTAL INSIDE AA	17	679	6	1,105	1	500	14	1,747	0	0
TOTAL OUTSIDE AA	1	10	3	587	4	1,524	4	1,011	0	0
TOTAL INSIDE & OUTSIDE	18	689	9	1,692	5	2,024	18	2,758	0	0

Loans by County
 Small Farm Loans - Purchases
 Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)		Num of Loans
CHRISTIAN COUNTY (021), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	1	414	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	414	0	0	0	0
GREENE COUNTY (061), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	2	172	1	123	1	379	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	2	172	1	123	1	379	0	0	0	0
HANCOCK COUNTY (067), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	264	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	264	0	0	0	0

Loans by County
 Small Farm Loans - Purchases
 Institution: HTLF BANK
 Respondent ID: 0000058458
 Agency: FDIC - 3
 State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)		
JERSEY COUNTY (083), IL										
MSA 41180										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	425	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	425	0	0	0	0
MADISON COUNTY (119), IL										
MSA 41180										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	252	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	252	0	0	0	0
MORGAN COUNTY (137), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	298	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	298	0	0	0	0

Loans by County
 Small Farm Loans - Purchases
 Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: ILLINOIS (17)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
SANGAMON COUNTY (167), IL										
MSA 44100										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	165	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	165	0	0	0	0	0	0
SHELBY COUNTY (173), IL										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	0	0	1	257	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	257	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	2	172	2	288	7	2,289	0	0	0	0
STATE TOTAL	2	172	2	288	7	2,289	0	0	0	0

Loans by County
 Small Farm Loans - Purchases
 Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: KENTUCKY (21)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
BOYLE COUNTY (021), KY										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	1	110	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	110	0	0	0	0	0	0
WARREN COUNTY (227), KY										
MSA 14540										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	148	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	148	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	2	258	0	0	0	0	0	0
STATE TOTAL	0	0	2	258	0	0	0	0	0	0

Loans by County
 Small Farm Loans - Purchases
 Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: MINNESOTA (27)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)		Num of Loans
BROWN COUNTY (015), MN										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	287	1	287	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	287	1	287	0	0	0	0
SIBLEY COUNTY (143), MN										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	450	1	450	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	450	1	450	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	0	737	2	737	0	0	0	0
STATE TOTAL	0	0	0	737	2	737	0	0	0	0

Loans by County
 Small Farm Loans - Purchases
 Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: NEBRASKA (31)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)		Num of Loans
BURT COUNTY (021), NE										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	268	1	268	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	268	1	268	0	0	0	0
DODGE COUNTY (053), NE										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	294	1	294	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	294	1	294	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	0	562	2	562	0	0	0	0
STATE TOTAL	0	0	0	562	2	562	0	0	0	0

Loans by County
 Small Farm Loans - Purchases
 Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: NORTH CAROLINA (37)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
GUILFORD COUNTY (081), NC										
MSA 24660										
Outside Assessment Area										
Median Family Income < 10%	0	0	0	0	0	0	0	0	0	0
Median Family Income 10-20%	0	0	0	0	0	0	0	0	0	0
Median Family Income 20-30%	0	0	0	0	0	0	0	0	0	0
Median Family Income 30-40%	0	0	0	0	0	0	0	0	0	0
Median Family Income 40-50%	0	0	0	0	0	0	0	0	0	0
Median Family Income 50-60%	0	0	0	0	0	0	0	0	0	0
Median Family Income 60-70%	0	0	0	0	0	0	0	0	0	0
Median Family Income 70-80%	0	0	0	0	0	0	0	0	0	0
Median Family Income 80-90%	0	0	0	0	0	0	0	0	0	0
Median Family Income 90-100%	0	0	0	0	0	0	0	0	0	0
Median Family Income 100-110%	0	0	1	200	0	0	0	0	0	0
Median Family Income 110-120%	0	0	0	0	0	0	0	0	0	0
Median Family Income >= 120%	0	0	0	0	0	0	0	0	0	0
Median Family Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	200	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	1	200	0	0	0	0	0	0
STATE TOTAL	0	0	1	200	0	0	0	0	0	0

Loans by County
 Small Farm Loans - Purchases
 Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: OHIO (39)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
HENRY COUNTY (069), OH										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	172	0	0	0	0	0	0
Upper Income	0	0	1	117	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	2	289	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	2	289	0	0	0	0	0	0
STATE TOTAL	0	0	2	289	0	0	0	0	0	0

Loans by County
 Small Farm Loans - Purchases
 Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: OKLAHOMA (40)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
BEAVER COUNTY (007), OK										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	0	0	0	0	0	0
Upper Income	0	0	2	384	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	2	384	0	0	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	2	384	0	0	0	0	0	0
STATE TOTAL	0	0	2	384	0	0	0	0	0	0

Loans by County
 Small Farm Loans - Purchases
 Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: SOUTH DAKOTA (46)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues <= \$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)		Num of Loans
DAVISON COUNTY (035), SD										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	296	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	296	0	0	0	0
HUTCHINSON COUNTY (067), SD										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	236	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	236	0	0	0	0	0	0
MCCOOK COUNTY (087), SD										
MSA 43620										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	1	234	0	0	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	1	234	0	0	0	0	0	0

Loans by County
 Small Farm Loans - Purchases
 Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3
 State: SOUTH DAKOTA (46)

Area Income Characteristics	Loan Amount at Origination <=\$100,000		Loan Amount at Origination >\$100,000 But <=\$250,000		Loan Amount at Origination >\$250,000		Loans to Farms with Gross Annual Revenues <=\$1 Million		Memo Item: Loans by Affiliates	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
TRIPP COUNTY (123), SD										
MSA NA										
Outside Assessment Area										
Low Income	0	0	0	0	0	0	0	0	0	0
Moderate Income	0	0	0	0	0	0	0	0	0	0
Middle Income	0	0	0	0	1	270	0	0	0	0
Upper Income	0	0	0	0	0	0	0	0	0	0
Income Not Known	0	0	0	0	0	0	0	0	0	0
Tract Not Known	0	0	0	0	0	0	0	0	0	0
County Total	0	0	0	0	1	270	0	0	0	0
TOTAL INSIDE AA IN STATE	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA IN STATE	0	0	2	470	2	566	0	0	0	0
STATE TOTAL	0	0	2	470	2	566	0	0	0	0
TOTAL ACROSS ALL STATES										
TOTAL INSIDE AA	0	0	0	0	0	0	0	0	0	0
TOTAL OUTSIDE AA	2	172	11	1,889	13	4,154	0	0	0	0
TOTAL INSIDE & OUTSIDE	2	172	11	1,889	13	4,154	0	0	0	0

2022 Institution Disclosure Statement - Table 3
 Assessment Area/Non-Assessment Area Activity
 Small Business Loans
 Institution: HITLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3

	Originations		Originations to Businesses with <= \$1 million revenue		Purchases	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
ASSESSMENT AREA LOANS						
CO - EAGLE COUNTY (037) - MSA NA	17	3,261	8	1,635	0	0
CO - GRAND COUNTY (049) - MSA NA	18	4,770	14	3,318	0	0
CO - SUMMIT COUNTY (117) - MSA NA	4	1,484	2	1,416	0	0
CO - BOULDER COUNTY (013) - MSA 14500	38	4,763	28	2,754	0	0
CO - ADAMS COUNTY (001) - MSA 19740	76	19,503	13	1,291	0	0
CO - ARAPAHOE COUNTY (005) - MSA 19740	56	16,699	23	4,055	1	920
CO - BROOMFIELD COUNTY (014) - MSA 19740	7	2,167	5	650	1	49
CO - CLEAR CREEK COUNTY (019) - MSA 19740	7	649	6	601	0	0
CO - DENVER COUNTY (031) - MSA 19740	89	23,365	41	8,138	2	1,084
CO - DOUGLAS COUNTY (035) - MSA 19740	15	4,154	7	1,145	0	0
CO - GILPIN COUNTY (047) - MSA 19740	3	35	2	15	0	0
CO - JEFFERSON COUNTY (059) - MSA 19740	83	22,929	42	6,747	0	0
CO - PARK COUNTY (093) - MSA 19740	5	1,045	4	1,025	0	0
CO - WELD COUNTY (123) - MSA 24540 2/	24	7,032	5	586	0	0
CA - FRESNO COUNTY (019) - MSA 23420	85	28,488	31	8,769	0	0
CA - MADERA COUNTY (039) - MSA 31460	24	2,700	16	1,807	0	0
CA - MARIPOSA COUNTY (043) - MSA NA	16	1,437	10	967	0	0
CA - TUOLUMNE COUNTY (109) - MSA NA	3	347	2	307	0	0
CA - SAN LUIS OBISPO COUNTY (079) - MSA 42020	75	25,683	32	6,580	0	0
MN - ANOKA COUNTY (003) - MSA 33460	4	1,906	1	806	0	0
MN - CARVER COUNTY (019) - MSA 33460	11	4,521	3	676	0	0
MN - DAKOTA COUNTY (037) - MSA 33460	5	2,070	2	870	0	0
MN - HENNEPIN COUNTY (053) - MSA 33460	96	27,952	26	5,623	0	0

Footnote:

2/ County only partially included in the institution's assessment area(s). At least one census tract in the county is not included in the institution's assessment area definition.

2022 Institution Disclosure Statement - Table 3
 Assessment Area/Non-Assessment Area Activity
 Small Business Loans
 Institution: HITLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3

	Originations		Originations to Businesses with <= \$1 million revenue		Purchases	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
MN - RAMSEY COUNTY (123) - MSA 33460	16	6,209	4	1,328	1	425
MN - SCOTT COUNTY (139) - MSA 33460	6	3,425	1	500	0	0
AZ - MARICOPA COUNTY (013) - MSA 38060	299	87,837	99	10,606	9	3,930
AZ - PINAL COUNTY (021) - MSA 38060	7	1,374	1	10	0	0
IL - JO DAVIESS COUNTY (085) - MSA NA	26	4,813	14	2,097	0	0
IL - BOONE COUNTY (007) - MSA 40420	19	5,852	9	1,651	0	0
IL - WINNEBAGO COUNTY (201) - MSA 40420	238	65,047	93	11,515	0	0

Footnote:
 2/ County only partially included in the institution's assessment area(s). At least one census tract in the county is not included in the institution's assessment area definition.

2022 Institution Disclosure Statement - Table 4
 Assessment Area/Non-Assessment Area Activity
 Small Farm Loans
 Institution: HTLF BANK

Respondent ID: 0000058458
 Agency: FDIC - 3

ASSESSMENT AREA LOANS	Originations		Originations to Farms with ≤ \$1 million revenue		Purchases	
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
CA - SAN LUIS OBISPO COUNTY (079) - MSA 42020	1	50	0	0	0	0
AZ - MARICOPA COUNTY (013) - MSA 38060	1	175	1	175	0	0
IL - JO DAVIESS COUNTY (085) - MSA NA	21	1,926	13	1,572	0	0
IL - WINNEBAGO COUNTY (201) - MSA 40420	1	133	0	0	0	0

2022 Institution Disclosure Statement - Table 5
Community Development/Consortium-Third Party Activity
Institution: HTLF BANK

Respondent ID: 0000058458
Agency: FDIC - 3

	Memo Item: Loans by Affiliates			
	Num of Loans	Amount (000s)	Num of Loans	Amount (000s)
Community Development Loans				
Originated	110	479,470	0	0
Purchased	0	0	0	0
Total	110	479,470	0	0
Consortium/Third Party Loans (optional)				

2022 Institution Disclosure Statement - Table 6

Respondent ID: 0000058458

Agency: FDIC - 3

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: HTLF BANK

ASSESSMENT AREA - 0020

EAGLE COUNTY (037), CO

MSA: NA

Moderate Income

0005.04

Middle Income

0001.00* 0002.00 0004.01 0004.04 0005.01

Upper Income

0003.01* 0003.02* 0004.02 0004.05 0005.02* 0005.05* 0006.00 0007.01* 0007.02* 0007.03

GRAND COUNTY (049), CO

MSA: NA

Low Income

0002.03

Upper Income

0001.00 0002.04 0002.05 0002.06 0002.07

SUMMIT COUNTY (117), CO

MSA: NA

Middle Income

0001.02* 0002.02* 0003.01* 0003.02*

Upper Income

0001.01* 0001.03* 0002.01* 0002.03* 0004.03* 0004.04* 0004.05 0004.06

ASSESSMENT AREA - 0021

BOULDER COUNTY (013), CO

MSA: 14500

Low Income

0123.00* 0126.05* 0126.09* 0608.02*

Moderate Income

0122.04 0122.07* 0127.07* 0129.05 0132.10 0133.05* 0133.06* 0133.07* 0133.08* 0134.01* 0135.03*

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: HTLF BANK

0083.54*	0085.34*	0085.35	0085.47*	0085.49*	0085.50*	0085.54*	0085.65*	0092.06*	0093.25*	0600.01*
Median Family Income 100-110%										
0084.02	0085.48*	0085.56*	0085.62*	0085.63*	0094.08*	0094.11*	0096.08*			
Median Family Income 110-120%										
0085.26	0085.45*	0085.57	0086.05*	0601.00*						
Median Family Income >= 120%										
0085.24	0085.36*	0085.38*	0085.40*	0085.44*	0085.51*	0085.53*	0085.58*	0085.60*	0085.61*	0094.09*
0094.10*	0600.02*	0612.00*								
Median Family Income Not Known										
9887.00*										
ARAPAHOE COUNTY (005), CO										
MSA: 19740										
Median Family Income 30-40%										
0055.52* 0810.01										
Median Family Income 40-50%										
0049.51*	0055.51	0066.01*	0072.02*	0810.02*	0869.00*	0870.00*				
Median Family Income 50-60%										
0071.11*	0072.01*	0073.01*	0073.02*	0074.00*	0075.00*	0076.00*	0077.04*	0800.00*	0801.00	0806.00*
0808.00*	0811.02*	0812.00*	0815.00*	0818.00*	0819.00*	0820.00	0824.00*	0871.00*	0872.00*	
Median Family Income 60-70%										
0057.02*	0065.01*	0077.03*	0811.01*	0822.00*	0823.00*	0826.00*	0836.00*	0845.00*	0868.01*	0873.01*
Median Family Income 70-80%										
0057.01	0061.00	0064.00*	0066.04*	0068.63	0071.08	0077.02*	0805.00*	0807.00*	0809.00*	0814.00*
0816.00*	0821.00	0828.00*	0831.00*	0835.00*	0841.00*	0860.02*				
Median Family Income 80-90%										
0055.53*	0059.51*	0062.00	0063.00*	0065.02	0068.15	0068.54	0802.00*	0804.00	0813.00*	0825.00*
0827.00	0834.00*	0838.00	0842.00*	0844.00*	0846.00*	0847.00*	0857.00*			
Median Family Income 90-100%										
0060.00*	0066.03*	0068.59	0071.01	0803.00*	0829.00*	0833.00*	0839.00*	0840.00	0843.00*	0848.00*
0861.00*	0863.00*	0866.00	0868.02*	0873.02*						

2022 Institution Disclosure Statement - Table 6

Respondent ID: 0000058458

Agency: FDIC - 3

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: HTLF BANK

Median Family Income 30-40%									
0045.05	0045.06*	0070.90*							
Median Family Income 40-50%									
0009.03*	0013.02	0036.01*	0044.04*	0045.03*	0045.04*	0070.06*	0070.37*		
Median Family Income 50-60%									
0009.02*	0009.04*	0013.01*	0014.01	0014.02	0015.00	0018.00*	0035.01*	0035.02	0036.02 0041.01
0046.02*	0050.04*	0051.04	0083.05*	0083.06	0158.00*				
Median Family Income 60-70%									
0019.01	0027.05*	0027.08*	0041.02	0044.03*	0046.03*	0055.02*	0068.10*	0068.13*	0068.14* 0070.88
0083.04*	0083.12	0120.16*	0153.00	0155.00*	0156.00*	0157.00			
Median Family Income 70-80%									
0002.01*	0002.02	0009.05	0014.03	0027.09*	0030.03*	0036.03	0046.01*	0070.91*	0083.86* 0083.88*
0083.91*	0119.02*	0120.15*							
Median Family Income 80-90%									
0016.01	0024.05	0027.04*	0027.07	0032.04*	0040.05	0047.00*	0050.03*	0053.00	0068.16* 0069.02*
0070.13	0083.87	0083.90*	0154.00*						
Median Family Income 90-100%									
0007.05*	0007.06*	0011.01*	0023.00*	0028.05*	0043.08*	0048.01*	0050.01*	0051.02	0052.00* 0055.03*
0068.12	0069.03*	0083.89*	0120.01*						
Median Family Income 100-110%									
0003.03*	0004.01*	0007.03*	0021.02	0031.01*	0037.02*	0040.03*	0043.02*	0067.01*	0119.03
Median Family Income 110-120%									
0005.04*	0007.04*	0024.02*	0028.01*	0028.02*	0029.01	0032.02	0040.04*	0043.07*	0068.17* 0068.18*
0120.10									
Median Family Income >= 120%									
0001.02	0003.01	0003.02	0004.03*	0005.01*	0006.00	0011.02*	0016.02*	0017.03*	0017.04 0017.05*
0017.07	0020.00	0021.01	0024.04*	0026.02*	0026.03	0026.04*	0027.06*	0028.04*	0029.02* 0030.02*
0030.04*	0030.05	0030.06	0031.02*	0032.03*	0032.05*	0033.00	0034.01*	0034.02*	0037.01* 0038.02
0039.01	0039.02	0040.02*	0040.06*	0041.03*	0041.04*	0041.08	0041.09*	0041.10*	0041.11* 0041.12
0041.13	0042.01*	0042.02	0043.03	0043.06*	0043.09	0043.10*	0044.06*	0044.07*	0068.04 0068.15*

2022 Institution Disclosure Statement - Table 6

Respondent ID: 0000058458

Assessment Area(s) by Tract

Agency: FDIC - 3

* denotes no loans made in specified tracts

Institution: HTLF BANK

Median Family Income Not Known									
0004.04*	0005.03*	0010.00	0016.03	0017.06*	0037.03*	0038.01*	9800.01	9801.00	9802.00*
DOUGLAS COUNTY (035), CO									
MSA: 19740									
Moderate Income									
0139.04*	0140.15*	0143.00*							
Middle Income									
0139.05*	0139.09*	0140.07*	0140.10*	0141.10*	0141.14*	0141.26*	0141.31	0141.38*	0141.45*
0142.08*	0144.07*	0145.03*	0145.04	0146.03*					
Upper Income									
0139.07*	0139.10*	0139.11	0139.12	0139.13*	0139.14*	0139.15*	0140.05*	0140.06*	0140.08*
0140.11*	0140.13*	0140.14	0140.16*	0140.17*	0141.07*	0141.08*	0141.09*	0141.12*	0141.13*
0141.16*	0141.23*	0141.24*	0141.25*	0141.27*	0141.28*	0141.29*	0141.30*	0141.32	0141.33*
0141.35*	0141.39*	0141.40*	0141.41*	0141.42*	0141.43*	0141.44*	0141.46*	0142.03*	0142.05*
0144.04*	0144.05*	0144.08*	0144.09*	0144.10	0145.05*	0145.06*	0146.02*	0146.04*	
GILPIN COUNTY (047), CO									
MSA: 19740									
Moderate Income									
0138.01									
Middle Income									
0138.02									
JEFFERSON COUNTY (059), CO									
MSA: 19740									
Median Family Income 30-40%									
0114.01*	0115.52*								
Median Family Income 40-50%									
0104.05*	0115.51*								
Median Family Income 50-60%									
0104.06	0109.02*	0117.30*							

2022 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

Respondent ID: 0000058458

* denotes no loans made in specified tracts

Agency: FDIC - 3

Institution: HTLF BANK

Median Family Income 60-70%											
0098.31*	0098.56	0101.00	0104.03	0107.02*	0110.00	0111.02*	0114.02*	0116.02*	0117.32*	0118.08*	
0159.00*											
Median Family Income 70-80%											
0100.01	0102.09*	0104.02	0106.04*	0116.01*	0117.29*	0118.03	0118.06*				
Median Family Income 80-90%											
0098.32*	0099.01	0102.12*	0102.13*	0103.03*	0103.04*	0103.05*	0103.06	0106.03	0117.02*	0117.09*	
0117.23	0117.33	0118.04*	0119.04*	0119.51*	0158.00*						
Median Family Income 90-100%											
0098.24*	0098.29	0098.30*	0098.33*	0098.34*	0098.40*	0102.08	0102.11*	0103.07*	0105.02	0107.01*	
0109.01	0111.01*	0112.02*	0113.00*	0117.01*	0117.08*	0117.10	0117.11*	0117.31*	0120.38*	0120.39*	
0120.41	0120.46*	0120.52*	0120.57*	0120.59*	0120.60*						
Median Family Income 100-110%											
0098.27*	0098.39	0105.03	0117.12*	0117.26	0117.27*	0117.28*	0118.07	0120.23*	0120.43*	0120.47*	
0120.48*	0120.53*	0603.00*	0604.00*								
Median Family Income 110-120%											
0098.07*	0098.23*	0098.41*	0098.53*	0098.57*	0098.58	0102.06	0102.10*	0103.08	0117.25*	0120.33*	
0120.37*	0120.42*	0120.50*	0120.51*	0120.58*							
Median Family Income >= 120%											
0098.06	0098.15*	0098.28*	0098.35*	0098.36	0098.37	0098.38	0098.42*	0098.45	0098.46	0098.47	
0098.48	0098.50*	0098.51*	0098.52	0098.54	0098.55*	0102.05*	0105.04*	0108.01	0117.20*	0117.21*	
0117.24*	0120.22*	0120.24*	0120.26*	0120.27*	0120.30*	0120.31*	0120.32*	0120.34*	0120.35*	0120.36	
0120.44*	0120.45*	0120.49*	0120.54	0120.55*	0605.01						
Median Family Income Not Known											
9800.00*	9804.00*	9807.00*	9808.00*								
PARK COUNTY (093), CO											
MSA: 19740											
Moderate Income											
0001.01*	0003.00	0005.00*									
Middle Income											

2022 Institution Disclosure Statement - Table 6

Respondent ID: 0000058458

Agency: FDIC - 3

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: HTLF BANK

0006.02									
<u>ASSESSMENT AREA - 0027</u>									
MADERA COUNTY (039), CA									
MSA: 31460									
Low Income									
0006.02* 0009.01*									
Moderate Income									
0002.03* 0003.02* 0005.14* 0006.03* 0006.04* 0008.01* 0008.02* 0009.03*									
Middle Income									
0001.02 0001.03 0001.04 0001.10 0001.11 0002.01* 0003.01* 0005.10* 0005.11* 0005.18* 0007.01									
0009.02*									
Upper Income									
0001.06 0001.09 0002.04* 0005.06* 0005.09 0005.12* 0005.13* 0005.15* 0005.16* 0005.17* 0007.02									
0011.00									
<u>ASSESSMENT AREA - 0029</u>									
MARIPOSA COUNTY (043), CA									
MSA: NA									
Moderate Income									
0001.01 0001.02									
Middle Income									
0002.00 0003.01 0003.02 0004.00*									
TUOLUMNE COUNTY (109), CA									
MSA: NA									
Moderate Income									
0042.02									
Middle Income									
0012.00* 0021.01* 0021.02* 0022.02* 0031.01* 0031.02* 0032.00* 0041.02* 0042.01 0051.01* 0052.01*									
Upper Income									
0011.00* 0022.01* 0031.03* 0041.01* 0051.02*									

Footnote:
 2/ County only partially included in the institution's assessment area(s). At least one census tract in the county is not included in the institution's assessment area definition.

2022 Institution Disclosure Statement - Table 6

Respondent ID: 0000058458

Assessment Area(s) by Tract

Agency: FDIC - 3

* denotes no loans made in specified tracts

Institution: HTLF BANK

Income Not Known

9852.02*

ASSESSMENT AREA - 0030

SAN LUIS OBISPO COUNTY (079), CA

MSA: 42020

Moderate Income

0100.16 0101.03 0102.02 0104.04* 0115.01* 0117.05* 0121.02* 0122.02*

Middle Income

0100.17* 0101.01* 0102.04* 0102.05* 0102.06* 0102.07 0103.01* 0103.03 0104.03* 0105.04* 0105.05*
 0105.06* 0106.02 0106.03 0107.01 0107.03* 0107.07 0110.01* 0111.01 0111.03 0111.04 0111.05
 0112.01 0113.00 0117.04 0119.01* 0119.04* 0120.01* 0120.02 0122.01* 0123.05 0124.03* 0124.04*
 0124.05* 0124.06* 0125.02* 0125.03* 0125.05 0126.01 0126.02 0127.05 0130.00* 0131.00

Upper Income

0103.02 0110.02 0112.02* 0115.05 0116.00 0117.06* 0118.00 0119.03* 0123.02* 0123.06 0127.06*

Income Not Known

0127.07*

0101.04* 0109.02* 0109.03* 0109.04* 0114.00* 0127.08* 9900.00*

ASSESSMENT AREA - 0031

ANOKA COUNTY (003), MN

MSA: 33460

Low Income

0505.04*

Moderate Income

0501.07* 0502.35* 0505.01* 0505.05* 0506.02* 0506.06* 0506.07* 0506.08* 0507.04* 0507.06* 0507.10*
 0507.12* 0508.07* 0508.08* 0508.10* 0508.22* 0508.28* 0509.01* 0510.01 0511.01* 0511.02* 0511.03*

Middle Income

0512.01* 0512.02* 0512.03* 0512.06* 0513.02* 0513.04* 0513.05* 0514.00* 0515.01*
 0501.08* 0501.09* 0501.10* 0501.11* 0501.14* 0501.15* 0502.08* 0502.10* 0502.18* 0502.19* 0502.20*
 0502.22* 0502.24* 0502.27* 0502.28* 0502.29* 0502.32* 0502.33* 0502.34* 0502.37* 0502.40* 0502.41*

Footnote:

2/ County only partially included in the institution's assessment area(s). At least one census tract in the county is not included in the institution's assessment area definition.

2022 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

Respondent ID: 0000058458

Agency: FDIC - 3

* denotes no loans made in specified tracts

Institution: HTLF BANK

0504.01* 0504.02* 0506.05* 0506.09* 0506.11* 0506.12* 0507.02* 0507.07* 0507.09* 0507.11* 0508.11*

0508.16* 0508.18* 0508.20 0508.21* 0508.23* 0508.24* 0508.25* 0508.26* 0508.27* 0508.29 0509.02*

0510.02* 0515.02* 0516.00*

Upper Income

0501.16* 0502.15* 0502.16 0502.17* 0502.23* 0502.26* 0502.30* 0502.36* 0502.38* 0502.39* 0508.19*

CARVER COUNTY (019), MN

MSA: 33460

Middle Income

0901.01* 0901.02* 0902.00* 0903.02 0903.03 0906.01* 0907.04* 0908.01* 0909.02* 0910.01* 0911.00*

0912.01* 0912.02*

Upper Income

0903.04* 0904.01* 0904.02 0905.01 0905.02 0905.03 0906.02 0907.02 0907.03 0908.02* 0909.01*

0910.02*

DAKOTA COUNTY (037), MN

MSA: 33460

Moderate Income

0601.04* 0601.05* 0602.01* 0603.01* 0604.01* 0604.02* 0605.02* 0607.10* 0607.11* 0607.26 0607.35*

0607.37* 0607.46* 0607.50* 0607.53* 0609.04* 0610.05* 0611.05*

Middle Income

0601.01* 0601.02* 0601.03* 0602.02* 0603.02* 0605.03* 0605.05* 0605.06* 0605.07* 0605.09* 0606.05

0607.09* 0607.13* 0607.14* 0607.17 0607.21* 0607.25* 0607.27* 0607.33* 0607.38* 0607.39* 0607.42*

0607.43* 0607.45* 0607.47* 0607.48* 0607.49* 0607.54* 0608.05* 0608.06* 0608.11* 0608.12* 0608.14*

0608.22* 0608.24* 0608.28* 0608.29* 0608.30* 0608.32* 0608.33* 0608.35* 0608.36* 0608.38* 0608.41*

0609.05* 0609.07* 0610.01* 0610.07* 0610.08* 0610.11* 0611.02* 0611.06* 0611.09* 0611.10* 0611.11*

0611.12* 0614.01* 0614.02* 0615.01* 0615.02*

Upper Income

0605.08* 0606.03* 0606.04 0606.06* 0607.16* 0607.28* 0607.29* 0607.31* 0607.32* 0607.34* 0607.44*

0607.51* 0607.52* 0608.13* 0608.15 0608.16* 0608.19* 0608.23* 0608.31* 0608.34* 0608.37* 0608.39*

0608.40* 0609.02* 0609.06* 0610.03* 0610.09* 0610.10*

Footnote:

2/ County only partially included in the institution's assessment area(s). At least one census tract in the county is not included in the institution's assessment area definition.

2022 Institution Disclosure Statement - Table 6

Respondent ID: 0000058458

Assessment Area(s) by Tract

Agency: FDIC - 3

* denotes no loans made in specified tracts

Institution: HTLF BANK

HENNEPIN COUNTY (053), MN

MSA: 33460

Median Family Income 10-20%

0068.00*

Median Family Income 20-30%

1048.01*

Median Family Income 30-40%

0033.00* 0059.01* 0059.02* 0268.27* 1004.00* 1021.00* 1034.00* 1048.02* 1060.00*

Median Family Income 40-50%

0001.02* 0022.00* 0078.01* 0083.00* 0202.02* 0203.02* 0215.02* 0268.19* 1016.00* 1028.00* 1041.00*

Median Family Income 50-60%

1049.02* 1257.00* 1259.00* 1260.00*

Median Family Income 60-70%

0032.00* 0082.00* 0085.00* 0203.04* 0232.02* 0234.01* 0240.04 0248.02* 0254.03* 0268.09* 0268.28*

Median Family Income 70-80%

1009.00* 1013.00* 1018.00 1062.00* 1086.00* 1088.00* 1258.00*

Median Family Income 80-90%

0011.00* 0017.00* 0027.00* 0038.01* 0081.00* 0203.01* 0204.00* 0205.00 0223.02* 0234.02* 0244.00

Median Family Income 90-100%

0249.03* 0252.01* 0264.06* 0265.11* 0267.02 0268.18* 1002.00* 1005.00* 1007.00* 1008.00* 1020.00*

1040.02 1069.00* 1070.00* 1074.00* 1094.00* 1100.00*

0001.01* 0024.00* 0084.00* 0095.00* 0202.01* 0203.03* 0206.00* 0208.01* 0210.01* 0211.00* 0213.00*

0215.03 0215.04* 0248.01* 0249.04* 0253.02* 0254.01* 0260.19* 0268.07* 0268.11* 1026.00* 1056.00*

1255.00

0003.00* 0006.01* 0096.00* 0121.01* 0207.00* 0208.04* 0210.02* 0214.00* 0216.01* 0241.00 0243.00

0247.00* 0251.00* 0252.05* 0256.05* 0258.01* 0258.03* 0261.04 0267.12* 0268.14* 0268.15* 0268.16*

0269.03* 1031.00* 1075.00 1087.00* 1089.00* 1102.00* 1104.00* 1263.00

0119.98* 0120.03* 0121.02* 0201.02* 0209.03* 0212.00* 0215.01* 0215.05* 0224.00* 0227.00 0233.00

0245.00* 0246.00* 0256.01* 0256.03 0257.04* 0259.06* 0260.05* 0260.20* 0261.01* 0264.03 0265.10

Footnote:

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2022 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

Respondent ID: 0000058458

Agency: FDIC - 3

* denotes no loans made in specified tracts

Institution: HTLF BANK

0265.14	0267.11*	0268.12*	0269.06*	1057.00*	1076.00*	1093.00*	1097.00*	1105.00*	1108.00*	1125.00*
Median Family Income 100-110%										
0209.02*	0221.01*	0221.02	0222.00	0240.05	0258.05*	0260.06*	0264.05	0265.15*	0265.16*	0267.07
0267.08*	0267.25*	0268.22*	0269.08*	0276.01*	1012.00*	1019.00*	1052.01	1067.00*	1092.00*	1101.00*
1261.01*										
Median Family Income 110-120%										
0230.00*	0232.01*	0235.01*	0240.03*	0242.00*	0253.01*	0257.02*	0258.02*	0259.09	0260.23	0263.02*
0265.07*	0267.06*	0267.21*	0267.26*	0268.25*	0272.02*	0276.02*	0277.02*	1054.00*	1099.00	1109.00*
1111.00*										
Median Family Income >= 120%										
0006.03*	0106.00*	0107.00*	0110.00*	0117.03*	0117.04*	0118.00*	0120.01*	0201.01*	0216.02	0217.00*
0218.00	0219.00*	0220.00	0223.01*	0228.01	0228.02*	0229.01	0229.02*	0231.00*	0235.02	0236.00
0237.00*	0238.01*	0238.02*	0239.01*	0239.02*	0239.03	0240.06*	0257.03*	0259.05*	0259.07	0259.08*
0260.07	0260.13	0260.14*	0260.15*	0260.21*	0260.24*	0260.25*	0260.26*	0260.27*	0260.28*	0261.03*
0262.01*	0262.02*	0262.05	0262.06*	0262.07*	0262.08	0263.01*	0264.04*	0265.05*	0265.08	0265.09*
0266.05*	0266.06*	0266.09*	0266.10	0266.11*	0266.14	0266.15	0266.16*	0266.17*	0267.13*	0267.17*
0267.18*	0267.19*	0267.20*	0267.22*	0267.23*	0267.24*	0268.23*	0268.24*	0268.26*	0269.07	0269.10
0269.11*	0269.12*	0270.01*	0270.02	0271.01	0271.02*	0272.03	0272.04*	0272.05*	0273.00*	0274.00
0275.01	0275.03*	0275.04*	0277.01*	0277.03*	1030.00*	1036.00*	1037.00*	1044.00	1051.00	1052.04*
1055.00*	1064.00*	1065.00	1066.00*	1080.00*	1090.00*	1091.00*	1098.00	1112.00*	1113.00	1114.00
1115.00 1116.00* 1226.00* 1256.00* 1261.02 1262.01* 1262.02										
Median Family Income Not Known										
0038.02*	0077.00	1025.00*	1039.00*	1040.01*	1049.01*	9800.00*	9801.00*			
RAMSEY COUNTY (123), MN										
MSA: 33460										
Median Family Income 20-30%										
0376.03* 0428.00*										
Median Family Income 30-40%										
0304.00* 0305.00* 0307.04* 0317.02* 0327.00* 0336.00* 0337.00*										

Footnote:
2/ County only partially included in the institution's assessment area(s). At least one census tract in the county is not included in the institution's assessment area definition.

2022 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

Respondent ID: 0000058458

* denotes no loans made in specified tracts

Agency: FDIC - 3

Institution: HTLF BANK

Median Family Income 40-50%											
0306.01*	0313.00*	0314.00*	0315.00*	0316.00*	0318.01*	0324.00*	0325.00*	0331.00*	0334.00*	0335.00*	0369.00*
0308.00*	0309.00*	0310.00*	0311.00*	0317.01	0318.02*	0326.00*	0345.00*	0346.02*	0347.01*	0347.02*	0374.03*
0361.00*	0371.00*	0376.04*	0406.06*	0409.02*							
Median Family Income 50-60%											
0330.00*	0339.00*	0344.00*	0346.01*	0368.00*	0374.02*	0421.01*	0422.01*	0424.02*	0425.01*	0426.01*	
0306.02*	0307.02*	0307.03*	0323.00*	0338.00*	0340.00*	0367.00*	0372.00*	0403.02*	0411.03*	0411.07*	
0412.00	0413.02*	0416.02*	0420.01*	0420.02*	0427.00*						
Median Family Income 70-80%											
0302.02*	0312.00*	0342.01	0376.01*	0405.02*	0405.03*	0409.01*	0415.00*	0418.00*	0422.02*	0423.02*	
Median Family Income 90-100%											
0320.00*	0321.00*	0322.00*	0332.00*	0355.00*	0370.00*	0404.01*	0405.04*	0408.01*	0410.01*	0410.02*	
0417.00*	0421.02*	0426.02									
Median Family Income 100-110%											
0301.00*	0303.00*	0333.00*	0342.04*	0359.00	0404.02*	0407.08*	0411.04*	0413.01*	0414.00*	0416.01*	
0423.01*	0424.01*	0425.04*									
Median Family Income 110-120%											
0302.01*	0401.01*	0403.01*	0406.05*	0407.04*	0407.07	0408.04*	0408.05*	0411.05*	0411.06*		
Median Family Income >= 120%											
0319.00	0342.03*	0349.00*	0350.00*	0351.00	0352.00*	0353.00*	0357.00*	0358.00*	0360.00*	0363.00*	
0364.00*	0365.00*	0366.00*	0375.00*	0401.02*	0402.00*	0406.01*	0406.03*	0407.05*	0407.06*	0407.09*	
0419.00*	0425.03*	0429.00*	0430.01*	0430.02*							
Median Family Income Not Known											
9800.00*											

SCOTT COUNTY (139), MN

MSA: 33460

Moderate Income

Footnote:

2/ County only partially included in the institution's assessment area(s). At least one census tract in the county is not included in the institution's assessment area definition.

2022 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

Respondent ID: 0000058458

* denotes no loans made in specified tracts

Agency: FDIC - 3

Institution: HTLF BANK

0803.03*	0804.00*	0805.00*	0809.07*						
Middle Income									
0801.00*	0802.08*	0802.09*	0803.05*	0806.00*	0807.00*	0808.01*	0808.02*	0809.05*	0809.08*
0812.00*	0813.01*	0813.02*							
Upper Income									
0802.01*	0802.02*	0802.04*	0802.06*	0802.07*	0803.04	0803.06*	0803.07	0809.03	0810.01*
0811.01*	0811.02*	0811.03*							0810.02*
ASSESSMENT AREA - 0032									
MARICOPA COUNTY (013), AZ									
MSA: 38060									
Median Family Income 20-30%									
1074.03*	1133.01*	1139.00*	1173.00						
Median Family Income 30-40%									
0928.01*	1060.02*	1068.01*	1072.01*	1090.01*	1090.02*	1092.00	1126.01*	1132.02*	1142.00*
1149.00*	1153.00*	4219.02*	4221.02*						1143.02*
Median Family Income 40-50%									
0614.01*	0926.00	0927.18*	0928.02*	0929.00	0930.01*	0931.04*	0931.05*	1033.06*	1036.15*
1045.02*	1055.01*	1055.02*	1056.02*	1067.01*	1073.00*	1094.01*	1097.07*	1098.01*	1112.02*
1129.00*	1132.01*	1135.02*	1144.01*	1146.00*	1147.04*	1148.00	1154.00	1158.01*	1165.00*
3191.03*	3192.01*	4210.02*	4213.02	4216.02*	4217.02*	4221.07*	4226.28*	5229.03*	6188.00*
9413.00									9410.00*
Median Family Income 50-60%									
0405.41*	0609.02*	0612.00*	0716.00*	0718.01*	0718.02*	0719.12*	0820.08*	0923.11*	0924.02*
1033.04*	1033.05*	1036.09*	1042.05*	1045.01*	1047.02*	1055.03*	1060.01*	1071.02*	1096.01*
1097.02*	1097.03*	1097.04*	1097.06*	1101.00*	1107.01*	1109.02*	1112.03*	1115.02*	1121.00*
1123.02*	1124.01*	1125.19*	1125.21*	1125.22*	1125.23*	1125.24*	1126.02*	1127.00	1135.03*
1136.02*	1137.01*	1138.00	1140.00*	1143.01*	1145.00*	1155.00*	1161.00*	1162.04*	1166.15*
1169.00	1170.00*	1172.00	2168.45	3185.01*	3191.01*	3191.04*	4201.13*	4205.03*	4207.08*
4213.03*	4215.01*	4217.01*	4218.02*	4220.01*	4220.02	4221.03*	4221.04*	4221.06*	4226.33
									6147.00

Footnote:
2/ County only partially included in the institution's assessment area(s). At least one census tract in the county is not included in the institution's assessment area definition.

2022 Institution Disclosure Statement - Table 6

Respondent ID: 0000058458

Assessment Area(s) by Tract

Agency: FDIC - 3

* denotes no loans made in specified tracts

Institution: HTLF BANK

0506.19*	0506.20	0610.10*	0610.11	0610.20*	0610.21*	0610.36*	0610.37*	0610.39	0610.45*	0610.47*
0610.48*	0610.54*	0610.55*	0610.56*	0610.59*	0610.64*	0715.09*	0715.10*	0715.13*	0715.15*	0820.19*
0820.21*	0822.11*	0927.21*	1032.06*	1032.07*	1032.09	1032.11*	1032.12*	1032.14*	1032.15*	1032.16*
1032.17*	1032.19	1032.20	1034.00	1036.05	1036.07*	1036.11*	1036.14*	1042.23	1048.01*	1048.02*
1049.00	1050.02*	1050.03*	1050.04*	1051.01	1051.02	1051.03	1053.00*	1054.00*	1061.00	1062.00
1063.00*	1065.01*	1066.00	1067.03*	1074.01*	1075.00*	1076.02	1077.00*	1078.00*	1079.00*	1080.00
1081.00	1082.00*	1083.01	1083.02*	1084.00*	1089.01*	1110.00*	1111.00	1118.00	1119.00*	1130.00*
1141.00*	1166.10	1166.11*	1166.19*	1167.07	1167.10*	1167.12*	1167.13*	1167.14*	1167.15*	1167.19
1167.21*	1167.25*	1167.27*	1167.28	1167.29*	1167.30	1167.31*	1167.37*	2168.06	2168.07	2168.09*
2168.13*	2168.16	2168.19*	2168.20*	2168.21*	2168.22	2168.29*	2168.31	2168.32*	2168.34*	2168.35*
2168.36	2168.37*	2168.38*	2168.39*	2168.40	2168.41	2168.42*	2168.43*	2168.44*	2168.49*	2168.51
2168.53*	2168.54*	2168.55*	2168.56*	2168.59*	2168.60	2168.61*	2169.01*	2169.02*	2170.01*	2171.02*
2172.01	2173.00*	2174.00*	2179.00*	2180.00*	3187.00*	3190.02*	3195.00*	3199.02	3199.03	3199.04
3199.06*	3199.07	3199.09*	3199.10	4201.05*	4201.07*	4201.08*	4201.09	4201.10*	4202.07*	4202.11*
4203.01*	4203.02*	4203.04	4204.02*	4206.02	4206.03	4206.04*	4207.05*	4207.06*	4222.12	4222.16*
4222.20*	4222.22*	4223.05*	4223.08	4223.09*	4224.04	4225.04*	4225.06	4225.07*	4225.10*	4225.11*
4225.12*	4226.17*	4226.20*	4226.21*	4226.23*	4226.42*	4226.43*	4226.47*	4226.48*	4226.49*	4226.51*
4226.54*	4226.56*	4226.57	4226.58*	5230.05*	6100.02*	6101.00*	6102.01*	6102.02*	6103.01*	6103.02
6104.00*	6105.00*	6106.00	6108.00*	6109.01*	6109.02*	6109.03*	6110.00*	6111.00*	6112.00*	6113.00*
6114.00*	6115.00*	6116.00*	6117.00*	6118.00*	6119.00*	6120.00*	6122.00*	6123.01*	6123.02*	6124.01*
6124.02*	6125.00	6126.00*	6127.00*	6128.00*	6129.00*	6130.00*	6131.00	6132.00*	6133.00*	6136.01*
6136.02*	6137.00*	6138.00*	6139.00*	6140.00*	6141.00*	6142.00*	6143.00*	6149.00*	6150.01*	6150.02
6151.00*	6152.01*	6152.02	6158.00	6159.00*	6163.00*	6164.00*	6171.00*	6172.00*	6173.00*	6178.00*
6199.00*	7233.07*	7233.10*	8100.00	8101.00	8102.00	8103.00*	8104.00	8105.00*	8106.00*	
8108.00	8109.00*	8110.00*	8113.00*	8114.00*	8115.00*	8116.00*	8117.00*	8118.00*	8119.00*	8122.00
8123.00*	8124.00	8125.00*	8126.00*	8127.00*	8128.01*	8128.02*	8129.00*	8130.00	8131.00*	8132.00*
8133.00	8134.00*	8135.00	8136.00	8139.00*	8141.00*	8142.00*	8144.00*	8145.00*	8147.00*	8148.01*
8149.00	8150.00	8151.00*	8152.01*	8152.02*	8152.03	8153.00*	8154.01*	8154.02	8155.01*	8155.02*
8156.01*	8156.02*	8157.00*	8158.00	8159.01	8159.02*	8160.01*	8160.02*	8160.03*	8160.04*	8160.05*

Footnote:
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2022 Institution Disclosure Statement - Table 6

Assessment Area(s) by Tract

Respondent ID: 0000058458

Agency: FDIC - 3

* denotes no loans made in specified tracts

Institution: HTLF BANK

8161.00* 8162.00* 8163.02 8164.02* 8165.01* 8165.02* 8166.00* 8167.00* 8168.00* 8169.01* 8169.02

8169.03* 8169.04* 8170.00 8171.01* 8172.00* 8176.00* 9809.00*

Median Family Income Not Known

0608.01* 0610.17* 0610.63* 1074.04* 1147.05* 1167.33* 2168.58* 3190.01* 3192.02* 3197.07* 3197.09

4222.24* 4222.25* 4222.26 5228.01* 6170.01* 6196.01* 7233.06* 9411.00 9801.00* 9804.00* 9805.00*

9807.00* 9810.00*

PINAL COUNTY (021), AZ

MSA: 38060

Low Income

0010.00* 0020.04* 9412.00* 9413.00*

Moderate Income

0002.17* 0003.09* 0003.10* 0003.12* 0003.13* 0003.17* 0003.19* 0003.20* 0003.21* 0004.00* 0007.00*

0008.04* 0008.07* 0008.08* 0009.02* 0009.04* 0012.00* 0013.06 0013.07* 0013.08* 0014.03* 0014.05*

0014.06* 0014.07* 0015.00* 0016.00 0019.00* 0020.01* 0021.04* 0021.05* 0022.00* 0023.00* 0024.00*

9414.01* 9414.02*

Middle Income

0002.01* 0002.06* 0002.08* 0002.11* 0002.12* 0002.15* 0002.18* 0002.19* 0002.20* 0002.21* 0002.22*

0002.24* 0002.25* 0002.26* 0002.28* 0002.29* 0003.07* 0003.11 0003.15* 0003.16 0003.22* 0003.23*

0003.24* 0003.25 0006.04* 0008.02* 0008.05* 0008.06* 0011.00* 0013.03* 0013.05* 0013.09* 0013.10*

0014.04* 0014.08* 0017.01* 0017.04* 0017.06* 0017.07* 0017.09* 0017.12* 0017.13* 0017.14* 0017.15*

0017.16* 0017.17* 0020.05* 0021.07*

Upper Income

0002.04* 0002.16* 0002.23* 0002.27* 0006.03* 0017.05*

Income Not Known

0009.03* 0021.06*

ASSESSMENT AREA - 0033

JO DAVIESS COUNTY (085), IL

MSA: NA

Middle Income

Footnote:
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2022 Institution Disclosure Statement - Table 6

Respondent ID: 0000058458

Agency: FDIC - 3

Assessment Area(s) by Tract

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Institution: HTLF BANK

0201.02	0202.00	0203.00	0204.02	0205.00
Upper Income				
0201.01	0204.01			
ASSESSMENT AREA - 0034				
BOONE COUNTY (007), IL				
MSA: 40420				
Moderate Income				
0101.01	0102.00			
Middle Income				
0101.02	0103.00*	0106.04		
Upper Income				
0104.00	0105.01	0105.02	0106.01	0106.03
WINNEBAGO COUNTY (201), IL				
MSA: 40420				
Low Income				
0010.00	0012.00	0013.00	0020.00	0021.00
			0024.00*	0025.00*
Moderate Income				
0001.03	0001.04	0002.00	0003.00	0005.02
			0008.00	0011.00
			0014.00	0016.00
			0018.00	0019.00
0022.00	0023.01*	0027.00	0028.00	0032.00*
			0033.00	0034.00
			0036.02*	0036.04*
			0036.05*	0036.06
0037.08	0037.09	0040.03*		
Middle Income				
0001.01	0001.05*	0004.01*	0004.02	0004.03
			0005.01	0005.07
			0005.13	0006.00
			0007.00	0015.00
0017.00*	0023.02*	0037.06*	0037.07	0037.10*
			0037.11	0038.08
			0038.09	0038.10
			0039.04	0040.02
0040.04*				
Upper Income				
0005.06	0005.10	0005.11	0005.12	0005.14
			0005.15	0005.16
			0030.00*	0035.00
			0036.01	0037.05
0038.01	0038.05	0038.06	0038.11	0039.01
			0039.03	0040.05*
			0041.00*	0042.00
			0043.00*	
Income Not Known				
0026.00	0029.00	9800.00		

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2022 Institution Disclosure Statement - Table 6
Assessment Area(s) by Tract

Respondent ID: 0000058458

Agency: FDIC - 3

* denotes no loans made in specified tracts

Institution: HTLF BANK

OUTSIDE ASSESSMENT AREA

GILA COUNTY (007), AZ

MSA: NA

Middle Income

0003.01

MOHAVE COUNTY (015), AZ

MSA: 29420

Middle Income

9534.04

PIMA COUNTY (019), AZ

MSA: 46060

Median Family Income 50-60%

0004.01

Median Family Income 80-90%

0033.04

Median Family Income >= 120%

0027.02 0046.50

YAVAPAI COUNTY (025), AZ

MSA: 39150

Middle Income

0005.02

Upper Income

0011.04

YUMA COUNTY (027), AZ

MSA: 49740

Moderate Income

0007.00

PULASKI COUNTY (119), AR

Footnote:

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**2022 Institution Disclosure Statement - Table 6
Assessment Area(s) by Tract**

**Respondent ID: 0000058458
Agency: FDIC - 3**

* denotes no loans made in specified tracts
Institution: HTLF BANK

MSA: 30780
Middle Income
0022.03
RANDOLPH COUNTY (121), AR
MSA: NA
Middle Income
9602.02
KERN COUNTY (029), CA
MSA: 12540
Median Family Income >= 120%
0032.12
KINGS COUNTY (031), CA
MSA: 25260
Moderate Income
0009.02
LOS ANGELES COUNTY (037), CA
MSA: 31084
Median Family Income >= 120%
1438.02
MERCED COUNTY (047), CA
MSA: 32900
Moderate Income
0010.03
Middle Income
0003.06
MONTEREY COUNTY (053), CA
MSA: 41500
Moderate Income

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2022 Institution Disclosure Statement - Table 6

Respondent ID: 0000058458

Agency: FDIC - 3

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: HTLF BANK

0112.04
Middle Income
0017.00 0145.00
NAPA COUNTY (055), CA
MSA: 34900
Upper Income
2016.02
NEVADA COUNTY (057), CA
MSA: NA
Middle Income
0006.02
ORANGE COUNTY (059), CA
MSA: 11244
Median Family Income >= 120%
0524.08
SAN BERNARDINO COUNTY (071), CA
MSA: 40140
Median Family Income 40-50%
0055.02
SAN MATEO COUNTY (081), CA
MSA: 41884
Median Family Income >= 120%
6055.02
SANTA BARBARA COUNTY (083), CA
MSA: 42200
Moderate Income
0022.09 0024.10
Middle Income

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**2022 Institution Disclosure Statement - Table 6
Assessment Area(s) by Tract**

Respondent ID: 0000058458

Agency: FDIC - 3

* denotes no loans made in specified tracts

Institution: HTLF BANK

0020.11 0020.14
Upper Income

0004.00

SANTA CLARA COUNTY (085), CA

MSA: 41940

Median Family Income 90-100%

5125.16

SANTA CRUZ COUNTY (087), CA

MSA: 42100

Middle Income

1009.00

SOLANO COUNTY (095), CA

MSA: 46700

Moderate Income

2512.00

SONOMA COUNTY (097), CA

MSA: 42220

Middle Income

1527.02

Upper Income

1541.00

CONEJOS COUNTY (021), CO

MSA: NA

Moderate Income

9748.00

ELBERT COUNTY (039), CO

MSA: 19740

Middle Income

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2022 Institution Disclosure Statement - Table 6
Assessment Area(s) by Tract

Respondent ID: 0000058458
Agency: FDIC - 3

* denotes no loans made in specified tracts

Institution: HTLF BANK

9612.07
EL PASO COUNTY (041), CO
MSA: 17820
Median Family Income 50-60%
0045.01 0050.00
Median Family Income 80-90%
0001.04
Median Family Income >= 120%
0037.10
GARFIELD COUNTY (045), CO
MSA: NA
Middle Income
9517.02 9519.01
Upper Income
9517.01 9518.03 9520.03
LA PLATA COUNTY (067), CO
MSA: NA
Upper Income
9709.00
LARIMER COUNTY (069), CO
MSA: 22660
Moderate Income
0013.05
Middle Income
0017.11
LOGAN COUNTY (075), CO
MSA: NA
Moderate Income
9662.00

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2022 Institution Disclosure Statement - Table 6
Assessment Area(s) by Tract

Respondent ID: 0000058458

Agency: FDIC - 3

* denotes no loans made in specified tracts

Institution: HTLF BANK

INDIAN RIVER COUNTY (061), FL

MSA: 42680

Upper Income

0505.06

PALM BEACH COUNTY (099), FL

MSA: 48424

Median Family Income 80-90%

0058.12

WHITFIELD COUNTY (313), GA

MSA: 19140

Moderate Income

0012.00

BUREAU COUNTY (011), IL

MSA: NA

Middle Income

9648.00

CHRISTIAN COUNTY (021), IL

MSA: NA

Upper Income

9582.00

COOK COUNTY (031), IL

MSA: 16984

Median Family Income 60-70%

8060.02 8061.04

Median Family Income 70-80%

1701.00 8117.01

Median Family Income 80-90%

8214.02

Footnote:

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**2022 Institution Disclosure Statement - Table 6
Assessment Area(s) by Tract**

**Respondent ID: 0000058458
Agency: FDIC - 3**

* denotes no loans made in specified tracts
Institution: HTLF BANK

Median Family Income 90-100%				
8237.02				
Median Family Income 100-110%				
8241.07	8397.00			
Median Family Income 110-120%				
8241.06				
Median Family Income >= 120%				
0814.02	2414.00	2801.00	8018.00	8023.00
8034.00	8037.02			
Median Family Income Not Known				
9800.00				
DEKALB COUNTY (037), IL				
MSA: 20994				
Moderate Income				
0008.00				
Middle Income				
0002.00				
DUPAGE COUNTY (043), IL				
MSA: 16984				
Median Family Income 90-100%				
8443.08				
Median Family Income 110-120%				
8411.04				
Median Family Income >= 120%				
8417.04	8458.05	8464.05		
GREENE COUNTY (061), IL				
MSA: NA				
Middle Income				
9740.00				
HANCOCK COUNTY (067), IL				

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2022 Institution Disclosure Statement - Table 6

Respondent ID: 0000058458

Agency: FDIC - 3

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: HTLF BANK

MSA: NA
Middle Income
9543.00
JERSEY COUNTY (083), IL
MSA: 41180
Middle Income
0102.00
KANE COUNTY (089), IL
MSA: 20994
Median Family Income 70-80%
8540.02
Median Family Income 100-110%
8519.10
Median Family Income >= 120%
8501.06 8545.05 8545.07
LAKE COUNTY (097), IL
MSA: 29404
Median Family Income 100-110%
8637.02
LASALLE COUNTY (099), IL
MSA: NA
Middle Income
9637.00 9638.00
LEE COUNTY (103), IL
MSA: NA
Middle Income
0008.00
LIVINGSTON COUNTY (105), IL

Footnote:

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**2022 Institution Disclosure Statement - Table 6
Assessment Area(s) by Tract**

**Respondent ID: 0000058458
Agency: FDIC - 3**

* denotes no loans made in specified tracts

Institution: HTLF BANK

MSA: NA
Moderate Income
9605.00
MCHEERY COUNTY (111), IL
MSA: 16984
Moderate Income
8709.03 8709.05
MADISON COUNTY (119), IL
MSA: 41180
Middle Income
4028.04
MORGAN COUNTY (137), IL
MSA: NA
Middle Income
9515.00
OGLE COUNTY (141), IL
MSA: NA
Middle Income
9608.00 9616.00
Upper Income
9617.00
PEORIA COUNTY (143), IL
MSA: 37900
Moderate Income
0022.00
ROCK ISLAND COUNTY (161), IL
MSA: 19340
Low Income

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**2022 Institution Disclosure Statement - Table 6
Assessment Area(s) by Tract**

Respondent ID: 0000058458

Agency: FDIC - 3

* denotes no loans made in specified tracts

Institution: HTLF BANK

0244.00
SANGAMON COUNTY (167), IL
MSA: 44100
Middle Income
0040.00
SHELBY COUNTY (173), IL
MSA: NA
Upper Income
9591.00
STEPHENSON COUNTY (177), IL
MSA: NA
Low Income
0007.00 0008.00
Middle Income
0005.00
WHITESIDE COUNTY (195), IL
MSA: NA
Middle Income
0011.02
WILL COUNTY (197), IL
MSA: 16984
Median Family Income 110-120%
8810.05
DELAWARE COUNTY (035), IN
MSA: 34620
Low Income
0015.00
ST. JOSEPH COUNTY (141), IN

Footnote:

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2022 Institution Disclosure Statement - Table 6

Respondent ID: 0000058458

Agency: FDIC - 3

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: HTLF BANK

MSA: 43780
Middle Income
0109.01
DUBUQUE COUNTY (061), IA
MSA: 20220
Upper Income
0011.04 0101.05
FRANKLIN COUNTY (069), IA
MSA: NA
Middle Income
3603.00
JOHNSON COUNTY (103), IA
MSA: 26980
Upper Income
0103.08
BOYLE COUNTY (021), KY
MSA: NA
Upper Income
9306.00
GRAYSON COUNTY (085), KY
MSA: NA
Moderate Income
9504.02
JEFFERSON COUNTY (111), KY
MSA: 31140
Median Family Income >= 120%
0116.05
WARREN COUNTY (227), KY

Footnote:

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2022 Institution Disclosure Statement - Table 6

Respondent ID: 0000058458

Agency: FDIC - 3

Assessment Area(s) by Tract

* denotes no loans made in specified tracts

Institution: HTLF BANK

MSA: 14540
Middle Income
0117.02
EAST BATON ROUGE PARISH (033), LA
MSA: 12940
Upper Income
0040.25
MIDDLESEX COUNTY (017), MA
MSA: 15764
Median Family Income >= 120%
3342.00
KENT COUNTY (081), MI
MSA: 24340
Median Family Income >= 120%
0124.00
BLUE EARTH COUNTY (013), MN
MSA: 31860
Middle Income
1701.00
BROWN COUNTY (015), MN
MSA: NA
Middle Income
9606.00
FREEBORN COUNTY (047), MN
MSA: NA
Moderate Income
1805.00
LE SUEUR COUNTY (079), MN

Footnote:

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**2022 Institution Disclosure Statement - Table 6
Assessment Area(s) by Tract**

**Respondent ID: 0000058458
Agency: FDIC - 3**

* denotes no loans made in specified tracts

Institution: HTLF BANK

MSA: 33460
Middle Income
9501.02
PINE COUNTY (115), MN
MSA: NA
Middle Income
9502.00
ST. LOUIS COUNTY (137), MN
MSA: 20260
Upper Income
0111.02
SHERBURNE COUNTY (141), MN
MSA: 33460
Moderate Income
0304.09
Middle Income
0301.03
SIBLEY COUNTY (143), MN
MSA: NA
Middle Income
1704.00
WASHINGTON COUNTY (163), MN
MSA: 33460
Moderate Income
0710.12
Middle Income
0709.09 0710.21
Upper Income
0710.11

Footnote:

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2022 Institution Disclosure Statement - Table 6
Assessment Area(s) by Tract

Respondent ID: 0000058458

Agency: FDIC - 3

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Institution: HTLF BANK

WINONA COUNTY (169), MN

MSA: NA

Middle Income

6704.00

WRIGHT COUNTY (171), MN

MSA: 33460

Upper Income

1008.06

CLAY COUNTY (047), MO

MSA: 28140

Middle Income

0222.00

GALLATIN COUNTY (031), MT

MSA: NA

Upper Income

0007.01 0010.02

BURT COUNTY (021), NE

MSA: NA

Middle Income

9633.00

DODGE COUNTY (053), NE

MSA: NA

Middle Income

9636.00

CLARK COUNTY (003), NV

MSA: 29820

Median Family Income 60-70%

0018.03

Footnote:

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**2022 Institution Disclosure Statement - Table 6
Assessment Area(s) by Tract**

**Respondent ID: 0000058458
Agency: FDIC - 3**

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Institution: HTLF BANK

SUSSEX COUNTY (037), NJ

MSA: 35084

Middle Income

3737.00

KINGS COUNTY (047), NY

MSA: 35614

Median Family Income 60-70%

0196.00

DURHAM COUNTY (063), NC

MSA: 20500

Middle Income

0020.37

GUILFORD COUNTY (081), NC

MSA: 24660

Median Family Income 100-110%

0168.00

NEW HANOVER COUNTY (129), NC

MSA: 48900

Upper Income

0123.00

PENDER COUNTY (141), NC

MSA: 48900

Upper Income

9202.02

WAKE COUNTY (183), NC

MSA: 39580

Median Family Income >= 120%

0532.10

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2022 Institution Disclosure Statement - Table 6
Assessment Area(s) by Tract

Respondent ID: 0000058458
Agency: FDIC - 3

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Institution: HTLF BANK

HENRY COUNTY (069), OH

MSA: NA

Middle Income

0005.00

Upper Income

0002.00

BEAVER COUNTY (007), OK

MSA: NA

Upper Income

9517.00

MARION COUNTY (047), OR

MSA: 41420

Middle Income

0014.01

DAVISON COUNTY (035), SD

MSA: NA

Middle Income

9629.00

HUTCHINSON COUNTY (067), SD

MSA: NA

Middle Income

9686.00

MCCOOK COUNTY (087), SD

MSA: 43620

Middle Income

9646.00

TRIPP COUNTY (123), SD

MSA: NA

Footnote:

2/ County only partially included in the institution's assessment area(s). At least one census tract in the county is not included in the institution's assessment area definition.

**2022 Institution Disclosure Statement - Table 6
Assessment Area(s) by Tract**

Respondent ID: 0000058458

Agency: FDIC - 3

* denotes no loans made in specified tracts

Institution: HTLF BANK

Middle Income

9717.00

HAMILTON COUNTY (065), TN

MSA: 16860

Middle Income

0103.05

KNOX COUNTY (093), TN

MSA: 28940

Middle Income

0041.00

SHELBY COUNTY (157), TN

MSA: 32820

Median Family Income 110-120%

0025.00

DALLAS COUNTY (113), TX

MSA: 19124

Median Family Income 40-50%

0190.19

Median Family Income >= 120%

0198.00

EL PASO COUNTY (141), TX

MSA: 21340

Median Family Income 70-80%

0040.06

HIDALGO COUNTY (215), TX

MSA: 32580

Median Family Income 40-50%

0205.07

Footnote:

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2022 Institution Disclosure Statement - Table 6
Assessment Area(s) by Tract

Respondent ID: 0000058458
Agency: FDIC - 3

* denotes no loans made in specified tracts

Institution: HTLF BANK

Median Family Income 70-80%

0215.00

LUBBOCK COUNTY (303), TX

MSA: 31180

Middle Income

0105.06

Upper Income

0021.02 0105.12

TARRANT COUNTY (439), TX

MSA: 23104

Median Family Income 70-80%

1007.00

WEBB COUNTY (479), TX

MSA: 29700

Moderate Income

0001.08

KING COUNTY (033), WA

MSA: 42644

Median Family Income 100-110%

0317.05

DANE COUNTY (025), WI

MSA: 31540

Median Family Income 90-100%

0026.03

LAFAYETTE COUNTY (065), WI

MSA: NA

Middle Income

9704.00 9705.00

Footnote:

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**2022 Institution Disclosure Statement - Table 6
Assessment Area(s) by Tract**

Respondent ID: 0000058458

Agency: FDIC - 3

* denotes no loans made in specified tracts

Institution: HTLF BANK

MANITOWOC COUNTY (071), WI

MSA: NA

Middle Income

0008.00

MARQUETTE COUNTY (077), WI

MSA: NA

Middle Income

9603.00

PIERCE COUNTY (093), WI

MSA: 33460

Middle Income

9605.00

ROCK COUNTY (105), WI

MSA: 27500

Moderate Income

0018.00

Middle Income

0015.00 0027.00

SAUK COUNTY (111), WI

MSA: NA

Moderate Income

0001.04

Upper Income

0001.03

WASHINGTON COUNTY (131), WI

MSA: 33340

Middle Income

4201.07

Footnote:

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**2022 Institution Disclosure Statement - Table 6
Assessment Area(s) by Tract**

Respondent ID: 0000058458

Agency: FDIC - 3

* denotes no loans made in specified tracts

Institution: HTLF BANK

WAUKESHA COUNTY (133), WI

MSA: 33340

Upper Income

2043.01

LARAMIE COUNTY (021), WY

MSA: 16940

Moderate Income

0007.02

Footnote:
2/ County only partially included in the institution's assessment area(s). At least one census tract in the county is not included in the institution's assessment area definition.

2022 Institution Disclosure Statement - Table E-1

Error Status Information

Institution: HTLF BANK

Respondent ID: 0000058458

Agency: FDIC - 3

Record Identifier: ¹¹	Total Composite Records on File	Total Composite Records Without Errors	Total Validity ¹⁰ Errors	Percentage of Validity Errors
Transmittal Sheet	1	1	0	0.00%
Small Business Loans	811	811	0	0.00%
Small Farm Loans	40	40	0	0.00%
Community Development Loans	1	1	0	0.00%
Consortium/Third Party Loans (Optional)	0	0	0	0.00%
Assessment Area	3,173	3,173	0	0.00%
Total	4,026	4,026	0	0.00%

Footnote:

10. A validity edit helps to verify the accuracy of the data reported. An institution's CRA submission that passes all validity edits does not ensure 100% accurate data. True accuracy is determined during the examination process.

11. A record represents one row of data reported to the Federal Reserve Board. This does not in any way represent the number of loans originated or purchased by the institution.